

DILSHAN.V

Mobile: +971- 547 237 583

Email: dilshanvasanthan@gmail.com



CAREER OBJECTIVE

To obtain an entry level position in the Finance department or Marketing that offers self-development, challenges, increased benefits, and opportunities to help the company advance efficiently and productively.

WORK EXPERIENCE

Company Name: Starbucks Dubai Emirates

Designation: Barista

Tenure: 01 February 2022 – Present

Company Name: Emirates snack foods

Rashidiya, Dubai, UAE

Designation: Assistant store keeper

Tenure: 25 July 2020 to 30 December 2021

Company Name: Jockey Men's Wear

Mangalore, Karnataka, India

Designation: Sales Associate & Merchandise

Tenure: June 2017 to 2019 March

DUTIES AND RESPONSIBILITIES:

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- Analyze the territory/market's potential, track sales and status reports
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback

PERSONAL ABILITY

Able to work independently and with the team, Goal oriented, Adaptive and Supportive, Fast learning capability, Multitasking capability.

EDUCATIONAL QUALIFICATION

YEAR	QUALIFICATION	BOARD/UNIVERSITY
2015	DIPLOMA IN GRAPHIC DESIGNING	SREE SANKARACHARYA
2014	PLUS TWO	Kerala State Board
2012	SSLC	Kerala State Board

TECHNICAL PROFICIENCY

- Adobe Photoshop
- Autodesk 3ds Max
- Adobe Lightroom
- MS Office
- Basic

LANGUAGE KNOWLEDGE

- English
- Hindi
- Malayalam
- Kannada

PASSPORT DETAILS

Passport No : AA943231
Place of issue: KOZHIKODE
Date of issue : 30/05/2025
Date of Expiry: 29/05/2035
Visa Status : Residential Visa

PERSONAL INFORMATION

Name : DILSHAN.V
Gender : Male
Date of Birth : 20 - 11 - 1996
Father Name : D VASANTHAN
Mother's Name: M.K SUDHARANI
Nationality : Indian
Marital Status : Married

DECLARATION

I hereby declare that the information provided above is true to the best of my knowledge and belief.

Place:
Date:

DILSHAN.V