



GULAM ABID SHAIKH

Contact

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Dubai, UAE

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Additional Skills

- Product knowledge
- Active listening
- Verbal communication
- Setting goals
- Strategic thinking
- Sales pitch development
- Customer service
- Time management
- Packing and shipping

Passport Details

Passport No. P2225810
Issue Date. 10/08/2016
Expire Date. 09/08/2026

Visa Type

Visit Visa

Professional Summary

Professional, energetic, and personable salesperson with experience completing sales, helping customers, and operating cash registers in a fast-paced environment. Reliable and efficient team player with excellent communication skills, attention to detail, and passion for building impactful customer relationships.

I am a sales executive with 3 Years of experience in selling products and services to customers.

I excel at building strong relationships with clients and meeting sales targets. my track record includes consistently exceeding sales goals and increasing revenue for my employers.

Work Experience

11-2018 TO 5/2021

MUFTI ALTERNATIVE CLOTHING STORE IN CENTER ONE MALL, VASHI - NAVI MUMBAI.

Sales Executive / Customer Service

- Greet and direct customers
- Answer customers' questions about specific products/services
- Conduct price and feature comparisons to facilitate purchasing
- Cross-sell products
- Ensure racks are fully stocked
- Manage returns of merchandise
- Inform customers about discounts and special offers
- Provide customer feedback to the Store Manager

06-2021 TO 12/2023

SWIGY, MUMBAI

Delivery Driver

- Delivered up to 50 food orders per shift
- Provided consistently strong customer service from order to delivery
- Consistently met organization policy to deliver meals within 30 minutes
- Used GPS systems to optimize delivery routes
- Ensured professional appearance and proper maintenance of vehicle

Education

2012 - 2014

S.K. RAI COLLAGE, MUMBAI
HIGHER SECONDERY SCHOOL CERTIFICATE (HSC)
JUNIOR COLLAGE

2010 - 2011

IDEAL HIGH SCHOOL & JUNIOR COLLAGE, MUMBAI
SECONDERY SCHOOL CERTIFICATE (SSC)
HIGH SCHOOL

Languages

ENGLISH

URDU

HINDI