

# • CURRICULUM VITAE

## Personal Information:

- **Surname:** Ashraf
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- **Birth:** 14.SEP.1981
- **Nationality:** Egyptian
- **Martial Status:** Married
- **Military Service:** Exempted



Date of

## Vocational Experience

- Develop business strategies to raise our customers' pool, expand store traffic and optimize profitability.
- Meet sales goals by training, motivating, mentoring and providing feedback to mentoring and providing feedback to ensure high levels of customers satisfaction through excellent service.
- Complete store administration and ensure compliance with policies and procedures.
- Maintain outstanding store condition and visual merchandising standards.
- Report on buying trends, customer needs, profits etc.
- Propose innovative ideas to increase market share.
- Conduct personnel performance appraisals to assess training needs and build career paths.
- Deal with all issues that arise from staff or customers (complaints, grievances etc).
- Be a shining example of well behavior and high performance.

## Educational Background:

Az-Zahra High School

## Linguistic Abilities:

- **Arabic:** mother tongue.
- **English:** good in speaking, writing and understanding.

## Computer Skills:

- {Windows.}{ Microsoft office}{ Internet}

### Courses

#### Course

#### Course Degree/Trainer

{Sales skills}{ negotiation skills} {communication skills}	People Development & Training Ilme
Retail Operations (Deli) Awarded in March 2011	People Development & Training Panda
AL.AHRAM ADVERTLNG AGENCY	The art of selling assets and skills

Previous experience

Company Name	Period		Function
	From	To	
	1/2021	Until now	Store manager
	10/2018	12/2020	Store manager
 Saudi Arabia	7/2014	8/2018	Fresh food manager
	5/2031	6/2014	Store manager
	7/2008	3/2013	supervisor
	1/2008	6/2008	Supervisor
	11/2004	12/2007	Supervisor

*Thank you for taking the time to view my information, if additional information or explanations are needed I can provide them.*

*Again thank you for your invaluable time.*

**Ashraf Elsayed**

