



AMANJOT

COUNTER SALES REPRESENTATIVES

SUMMARY

oriented indoor sales professional with one years of experience in the field. Demonstrated ability to successfully handle sales processes, from prospecting to closing deals. Skilled at building and maintaining customer relationships to drive repeat business and increase client satisfaction. Proven track record of exceeding sales targets and KPIs on a consistent basis. Excellent communication and interpersonal skills to effectively liaise with clients and collaborate with team members. A self-motivated individual with a strong determination to achieve goals and contribute to the overall success of the organization.

PROFILE

Address
Bur Dubai ,Dubai UAE

E-mail
rd45876@gmail.com

Phone
0558269404

SKILLS

Good Communication Skills.



UNDERSTANDING THE COUSTOMER NEEDS



Active Listening



Self-Motivating



Persuasive



Problem Solving

EDUCATION

- April, 2018 - June, 2020 **BACHELOR OF ARTS**
Punjab university Chandigarh
- April, 2017 - May, 2018 **12 TH**
PSEB
- May, 2016 - March, 2017 **10 TH**
PSEB

WORK EXPERIENCE

- February, 2021 - December, 2023 **CASHIER**
AKAY SUPERMARKT DIP
 - 1.Collecting payments.
 - 2.Handling cash.
 - 3.Courtesy.
 - 4.Teamwork.
 - 5.Greeting customers.
 - 6.Basic math.
 - 7.Generating sales.
 - 8.Product knowledge.

PERSONAL INFORMATION

- Father Name : AMRIK SINGH
- Mother Name : PARMINDER KAUR
- Gender : Female
- Marital Status : Married
- Birth Date : 05/21/2000
- Nationality : INDIAN

PERSONAL INTERESTS

- COOKING
- GAMING
- PAINTING

DECLARATION

- Understand what the buyer wants. ...
- No. 2: Sell in a buyer-responsive manner. ...
- No. 3: Use psychology to engage the buyer. ...
- No. 4: Establish trust with the buyer. ...



LANGUAGES

ENGLISH Intermediate

HINDI Fluent

PUNJABI Expert

GUJRATI Basic

No. 5: Communicate succinctly. ...

No. 6: Act on what the customer is saying. ...

No. 7: Demonstrate subject matter expertise. ...

No. 8: Help (as opposed to close) prospects.