

KUMAR JADESHWARAN



Address : HAMDAN STREET, ABU DHABI

Phone : +971545923889

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✓ Objective

To gain professional excellence and contribute to corporate goals and financial management goals to achieve the forthcoming challenging targets by taking a leadership role and being an effective team player

✓ Professional Qualifications

9Years of experience in **QATAR** Sales & Retail field with **4year'** experience @ **Sharaf DG Qatar 5year experience @ EMAX** (specialized in Electronics business activities) presently holds sole dealership for some of the leading brands in Qatar. It has a wide range of Electronics stock to different customer needs

✓ Work Experience

SALES EXECUTIVE @ ABANS OFFICE AUTOMATION (PVT) LTD KANDY SRI LANKA
February 2012 – January 2013

SALES EXECUTIVE @ GALLERIA DIGITAL WLL SHARAF DG DOHA QATAR
April 2014 - August 2017

SHOW ROOM SALES ASSOCIATE EMAX LANDMARK GROUP WLL DOHA QATAR
June 2018 - September 2023

- Ensure high levels of customer satisfaction through excellent sales service
- Maintain outstanding store condition and visual merchandising standards
- Make daily sales reports and respond to emails
- Recommend and display items that match customer needs
- Use ERP software to manage stocks
- Manage point-of-sale (POS) processes
- Actively involved in the receiving of new shipments
- Keep up to date with product information
- Accurately describe product features and benefits
- Perform after sale activities such as ask for additional accessories and extended warranty
- Give stocks Order to Sales Representative
- Manage stocks and arrange in shelves / Managing Sales Merchandise

✓ **Education**

School Attended - **St. Sylvester's College, Kandy**

- 1. G.C.E (Ordinary Level) in 2006**
- 2. G.C.E (Advance Level) in 2009**

✓ **Specializations and Skills**

Specializations:

- Sales, Marketing, Customer Service Skills
- Computer skills including MS Word, Excel, Outlook, Windows OS, POS, ERP, E-mails
- Excellent Written and Verbal Communication
- Team player
- Able to build relationships
- 9years' experience in customer service

✓ **Language skills**

- English : Fluent
- Hindi : Proficient
- Tamil : Native
- Arabic : Proficient

NON RELATIVE REFERENCE

1. Mr. Kumara Karunarathna

Area Sales Manger

Abans Office Automation Kandy Sri Lanka

Mobile: +94776547142

2. Mr. Santosh Regmi

Showroom Manager

Mall Of Qatar Emax Electronics WLL

Mobile: +974-66703071

✓ **Personal Information**

- Date of Birth : 18 April 1990
- Nationality : Sri Lanka
- Nic Number : 901092150V
- Passport Number : N9805815

I hereby certify that above mentioned details are true and correct according to my knowledge

Signature

Date