



# ANUP BHUSAL



## CONTACT

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## SKILLS

Sales & Marketing: ☐ Business Development ☐ Client Relationship Management ☐ Market Research & Analysis ☐ Sales Strategy & Lead Generation ☐ Negotiation & Closing Deals Technical Skills: ☐ CRM Software (PHYZII, ROSIA) ☐ MS Office (Excel, Word, PowerPoint) ☐ Data Analysis & Reporting ☐ Graphic Design (Adobe Photoshop) Soft Skills: ☐ Strong Communication & Interpersonal Skills ☐ Problem-Solving & Decision-Making ☐ Time Management & Organization ☐ Adaptability & Teamwork



## LANGUAGES

English — Fluent  
Hindi — Fluent



## PERSONAL DETAILS

Date of Birth : 29/09/1995  
Marital Status : Married  
Nationality : Nepali  
Passport : 09347623  
Gender : Male  
Height : 176 cm  
Weight : 83 Kg



## OBJECTIVE

A results-driven sales and marketing professional with experience in FMCG, pharmaceuticals, and customer service. Skilled in relationship management, sales strategy, and market expansion. Seeking a dynamic role in the UAE to leverage my expertise in sales, marketing, and business development while contributing to a company's growth and success. Adept at exceeding targets, building strong customer relationships, and driving market penetration in competitive industries.



## EXPERIENCE

### United Distributors Nepal

17 July 2022 - 15 Dec 2024

Sales Officer  
Identified and developed customer lists as per allocated geography.  
Engaged with doctors and clinicians through pre-planned visits.  
Promoted company products to medical professionals and ensured market penetration.  
Established and maintained strong relationships with customers and retail chemists.  
Submitted timely reports and monitored prescription trends.

### Apurva International Pvt Ltd

20 March 2021 - 15 July 2022

Sales and Marketing Executive  
Sold Company products and conducted training sessions for prospects.  
Sourced new sales opportunities through cold calling and networking.  
Conducted product presentations and market analysis.

### NIC ASIA BANK

13 Feb 2019 - 02 March 2021

Customer Service Representative  
Assisted customers with banking services and transactions.  
Ensured financial document accuracy and customer satisfaction.  
Processed wire transfer and account -related tasks efficiently.

- **Burger King ( United Arab Emirates)**

**22 August 2016 - 12 October 2018**

Cashier / Crew Member

Managed sales transaction and provided excellent customer service.

Handled administrative tasks and inventory management.

- **Image 69 Fancy Store**

**01 July 2015 - 12 July 2016**

Sales Associate

Assisted customers with purchases and provided product knowledge.

Drove sales through engagement and excellent service.

- **Royal Penguin Boutique Hotel**

**22 Dec 2013 - 15 June 2015**

Waiter

Provided exceptional dining service and ensured customer satisfaction.



## **EDUCATION**

- **Citizens Integrated College**



BBS

- **Bijeshwori Higher Secondary School**



+2 (High School)

- **Central Public Boarding School**



SLC

- **NETCOTECH**



Graphic Designing