# Girish Raj

## Supply Chain Specialist



Cochin, Kerala, India



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Driven Supply Chain Professional with 6+ years of experience excelling in optimizing logistics performance across designated regions. Recognized for proactive management, swiftly implementing corrective strategies to ensure consistent and efficient delivery operations.



People Management

Supply Chain Management

Distribution Management

**Customer Service Orientation** 

**Demand Forecasting** 

Negotiation and Critical Thinking

Data Analysis and Decision Making

Warehouse Management





## **Work History**

#### 2019-06 - Current

### Lead-Central, SCM

Myntra Designs, Flipkart-Walmart Group, Ernakulam, India

**Myntra** is a major Indian fashion e-commerce company under Flipkart with a consolidated logistics and supply chain capabilities of both Flipkart and Myntra.

- Leading Alternate Delivery Model (ADM) with a team of 20+ members for Kerala & Tamil Nadu states.
- Monitor the logistics performance of respective regions by integrating financial and operational plans with strategic objectives to boost customer satisfaction and profitability.
- Ensuring all operation/people metrics in the region are met with minimal or no escalations.
- Supporting design team in pilot & rollout of new projects around performance improvement. (MFAB, Alteration)
- Actively involved in cost restructuring and successfully implemented without any callout in the around.
- Successfully launched Dexter project at Ernakulam which resulted in 11% improvement in last mile delivery.
- Ensure 100% ZTP (Zero Tolerance Policy) on customer experience related metrics.
- Ensure availability of adequate and trained manpower as per business plan for Last mile delivery.
- Oversaw smooth onboarding of vendors in the ERP and responsible for their payment release on time.
- Co-ordinate with Transit Hub team for the day to day operations planning and execution and make sure the volume is connected to all DCs in Kerala as per the plan.

- Involved in Mid mile Operations Sorter Operations, Process adherence, Conflict management
- Nominated for Pan India projects (Myntra logistics pin code expansion project, South SPOC for Vendor payment, Project lead for special incentive program for EORS), Pan India Productivity data management

#### 2018-06 - 2019-06

## **Operations & Sales Executive**

Altorum Leren Pvt. Ltd., Bengaluru, India

An emerging Bengaluru based IT start up.

- Price quotation and invoice preparation
- Responsible for internal alignment with team and management
- Worked as POC for multiple projects from initial discussion till execution and delivery
- Setting up Project Management framework and align technical team members into new model

#### 2017-10 - 2018-03

#### **SCM Co-Ordinator**

Obara India Pvt. Ltd., Pune, India

Obara specializes in total welding system and the equipment. The company evolved around the automobile industry and its resistance welding products are now used at car production lines over the globe.

- Make sure adequate amount of products are available in stock for dispatch.
- Responsible to update sales team about stock availability which helps them to respond proactively to end customer.
- Extract order status from ERP and push manufacturing team to exert effort on pending orders.
- Supervise the working conditions of blue collar employees and prepare detailed monthly report to make sure they are in best possible working environment



## **Education**

2015-07 - 2017-06

PGDM: Operations (Major) & International Trade (Minor)

Institute of Management Development And Research - Pune, India

2011-06 - 2015-06

## **B. Tech: Mechanical Engineering**

MRGI, JNTUH - Hyderabad



# **Accomplishments**

• Myntra, awarded Best Area lead under "Make it happen" category for the successful last mile operation during Covid-19 pandemic.



## Languages

English

Malayalam

Advanced

Hindi

Tamil

Light Advanced

Advanced

Upper intermediate



## Certifications

2017-03

SAP

2016-03

Six Sigma