

## SHEILA MAE TORNO

## CONTACT

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Satwa Roundabout,Dubai,UAE

#### PERSONAL INFORMATION

AGE: 29 years old

Nationality: Filipino

Visa Status: Employment

(Can join after May 10, 2025)

### **EDUCATION**

## COLLEGE 2011-20<u>16</u>

PATRIA SABLE CORPUS COLLEGE

- Bachelor of Science in Criminology
- Eligibility: Licensed
   Criminologist

## **SKILLS**

- Proefficient in Microsoft Usage.
   (Word,Excel,Powerpoint, Outlook)
- Strong Administrative and Organizational skills
- Time-management skills
- Verbal and written communication skills

## **LANGUAGES**

ENGLISH TAGALOG

### CAREER OVERVIEW

With a diverse background in telesales, commercial marketing, customer service, and administration, I bring a versatile skill set and strong work ethic. I have experience managing corporate accounts, driving sales, and delivering tailored marketing solutions in the immigration services sector. Additionally, my expertise in administrative management, reception, and customer-facing roles has sharpened my ability to efficiently manage tasks, handle client inquiries, and build lasting relationships, ensuring both operational success and customer satisfaction.

### **WORK EXPERIENCE**

#### **DREAMGATEWAY IMMIGRATION SERVICES**

2024-PRESENT

#### TELESALES | Commercial Marketing

Duties:

As a Telesales and Commercial Marketing professional in immigration services, I manage telesales and corporate accounts, driving business growth through strategic outreach. I promote immigration solutions to businesses, ensuring client satisfaction, and building long-term partnerships.

# TABEER TOURISM LLC (Sharaf Dg Metro Station) 2022-2024 SALES EXECUTIVE

Duties

As a Sales Executive at a travel agency, I am responsible for promoting and selling travel packages, managing client inquiries, and providing tailored travel solutions. I work to understand client needs, offer expert advice,p and ensure a seamless booking experience, while driving sales and maintaining strong customer relationships.

## SPROUT INVESTMENTS LLC MANILA STREET FOODS (IBN BATTUTA MALL)

2020-2022

CASHIER/WAITRESS Duties

 As a Cashier and Waitress, I handle customer transactions, process payments, and provide excellent service in a fast-paced environment. I ensure a positive dining experience by taking orders, serving food, and addressing customer needs, while maintaining accurate cash handling and a clean, organized workspace.

#### EMARAT "Fresh Plus" (Deira Clock Tower)

2018-2020

# Customer Service Assistant/ Barista Duties

 As a Customer Service Assistant and Barista, I provide excellent customer service, taking orders and preparing high-quality coffee beverages. I ensure a welcoming environment, assist customers with menu choices, and maintain a clean and organized workspace, while promoting a positive experience and driving customer satisfaction.

## SANFORD MARKETING CORPORATION SAVEMORE SUPERMARKET

2017-2018

#### **CASHIER**

As a Cashier, I accurately process customer transactions, handle payments, and provide excellent customer service. I ensure a smooth checkout experience, maintain a clean and organized register area, and resolve any customer inquiries or issues efficiently.