



# ARHAB AP

## Contact:

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## Language:

- English
- Hindi
- Arabic (Basic)
- Malayalam

## Personal Information:

Date of birth : 21-11-1999

Visa type : Visit Visa

Nationality : India

Gender : Male

Passport No : S0240908

## CAREER OBJECTIVE

To secure a challenging position in a reputable organization to expand my learning, knowledge, and skills. Secure a responsible career opportunity to fully utilize my training and skills.

## EDUCATION BACKGROUND

- Plus Two

## WORK EXPERIENCE

### 2018-2022

- Worked as a Cashier in Madeena Group Dubai – UAE
- Worked as a Sales man in Madeena Group Dubai – UAE
- Worked as a Merchandiser in Madeena Group Dubai – UAE

### 2022-2023

- Worked as a Merchandiser in Madeena Group Dubai – UAE

## DUTY AND RESPONSIBILITIES

- Plan and develop merchandising strategies that balance customers' expectations and company's objectives
- Analyze sales figures, customers reactions and market trends to anticipate product needs and plan product ranges/stock
- Collaborate with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales
- Maximize customer interest and sales levels by displaying products appropriately
- Produce layout plans for stores and maintain store shelves and inventory
- Forecast profits/sales and plan budgets
- Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc
- Build constructive customer relationships and team with channel partners to build pipeline and close deals
- Remain up to date with industry's best practices

## PERSONAL SKILLS

- Basic Computer knowledge
- Good Team Work
- Self-Motivated
- Ready to work at Flexible Times.
- Right attitude when it comes to interacting people.
- Fashion designing faculty
- Creativity
- Flexibility in work methodology

## Declaration

I hereby state that, all information given above is clear and true to the best of my knowledge: