



SUHAIB LATHEEF

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Licence info: state of qatar ministry of traffic interior department

ABOUT ME

I am an efficient and confident sales executive with demonstrated experience of working in the logistics and supply chain industry. My experienced helped me develop expert knowledge of the sales process and supply chain. I am highly motivated to continue learning and improving my craft.

SKILLS & PROFICIENCIES

- Account management
- Strategic and social selling
- Proficient in using CRM software
- computer hardware & Network Trouble shooting, Printer ,cctv maintenance
- MS office ,Adobe and ERP Softwares

CERTIFICATION & VOLUNTEER WORK

Volunteer Administrator
PCC CRICKET CLUB
2015 to 2021

Collaborated with a team of 10 volunteers to raise funds, renovate the ground

Microsoft certified professional(MCP)
MICROSOFT

WORK HISTORY

Sales executive
grand hypermarket
umm slal qater
Verified products appeared at correct locations in proper quantities.
Established strong vendor relationships to maintain and support business.
Inspected merchandise for quality and arranged proper display location on floor.
Updated pricing and signage to complete product displays and educate
IT Sales professional
Monarch Systems
Kerala India
communicated with clients, managed orders and provided technical solutions to clients
provided training to the customer service team
speak to customers, either face to
System Administrator&Sales Assistant
Infosight systems
kerala India
writing and designing sales literature and attending industry events
maintain awareness and keep abreast of constantly changing software and hardware systems and peripherals
develop effective sales plans using sales methodology
provide technical advice to customers on all aspects of the installation and use of computer systems and networks, both before and after the sale
Customer Adviser
Tata Motors
Kerala India
Achieved sales goals and service. Targets by cultivating and securing new customer relationships

EDUCATIONAL BACKGROUND

Diploma
Accel it Academy
IT infrastructure and Network Engineering
Kerala India

Higher secondary education (HSE)
kerala India