

# AADHIL SAMSUDEEN

Sales Associate

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*+971543474543*

*Dubai, UAE*

SALES STAFF/SALES ASSOCIATE to work hard with full dedication for the achievement of organization objectives under satisfactory contact hence enhancing my skills and knowledge. And I am a highly motivated individual and a target oriented team player who is eager to gather experiences and contribute my skills to your company.

## Work Experience

### Sales Associate

Sep 2021 - Jan 2024

*Al kabayel trading center | Dubai*

- Developing new sales opportunities using outbound cold emails, cold calls and lead follow-ups, Communicating with customers to understand their needs and requirements and identify sales opportunities, Answering customers' questions, resolving their concerns and providing additional information via calls and emails, Explaining and demonstrating the functions and features of products and services, Maintaining and improving the database of prospects, Researching for new leads

### Cashier & Sales Associate

Jan 2021 - Sep 2021

*Cargills | Sri Lanka*

- Welcome customers and assist with any questions they may have. Accurately process payments (cash, credit, debit) and issue receipts. Maintain an organized, clean checkout area and manage daily housekeeping tasks. Provide product information and help customers locate specific items. Balance cash drawer at the end of each shift, ensuring accuracy. Assist with restocking shelves and arranging displays as needed. Contribute to team efforts by supporting other store areas as required.

### Sales Associate

Jan 2020 - Dec 2020

*Star Fashion | Sri Lanka*

- Greeting and directing customers, Providing accurate information e.g. product features, pricing and after - sales services, Answering customers' questions about specific products/services, Cross-sell products, Ensure racks are fully stocked, Manage returns of merchandise, Inform customers about discounts and special offers.

## Core Skills

Team Collaboration, Hard Worker, Problem Solving, Interpersonal, Communication, Fast Learning, Selling Techniques, Leadership, Merchandise, Product Knowledge, Relationship Building, Active Listening, Negotiation, Adaptability

## Education

### Vavuniya TMMV

Jan 2017 - Aug 2019

G.C.E Advanced Level

### Ragala High School

Jan 2016 - Dec 2016

G.C.E Ordinary Level

## **Languages**

English *(fluent)*

Hindi *(fluent)*

Tamil *(fluent)*

## **Certificates**

Electrician

*Vacational Training Authority*

Dec 2019