






CONTACT

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SKILLS

- Merchandising
- Returns
- Customer service
- Retail display setup
- Interior and exterior displays
- Stock management
- Pricing strategies
- Retail materials management
- Cash management
- Recordkeeping strengths

LANGUAGES

English	A1
<div><div></div></div>	
Advanced	
Hindi	A1
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Advanced	
urdu	A1
<div><div></div></div>	
Upper intermediate	
Telugu	A1
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Beginner	

SHAIK AAMER AMEER

PROFESSIONAL SUMMARY

Diligent shop team member skilled with money handling and customer questions. Works with team members to keep customers happy and lines under control. Focused on helping others with quality service for diverse needs. Energetic employee well-versed in strong communication and organisation skills. Seeks solutions to problems and applies extensive analytical knowledge to findings. Adept at multi-tasking, leading group discussions and managing projects.

WORK HISTORY

Retail Sales Merchandiser 07/2018 - 10/2023
Family Care SuperMarket - Hyderabad, India

- Escalated issues to senior merchandising teams, limiting operational disruptions.
- Improved buying decisions through focused sales, revenue and gap analysis.
- Put stock management systems in place to navigate multi-channel selling activity.
- Monitored point-of-sale purchases to appropriately balance categories and items.

Sales executive 03/2015 - 06/2018
Familia Minimart & Pharmacy - Hyderabad, India

- Built long-term relationships with customers and generated referrals from existing clients.
- Fostered positive relationships with customers to enhance loyalty and retention.
- Analysed industry and competitor trends to enhance sales strategy.
- Built focused new client networks, growing business opportunities and increasing revenue possibilities.
- Understood customer needs to craft exceptional sales journeys.
- Unearthed new target markets, prospective clients and key sector decision-makers.
- Maintained awareness of latest industry trends, product knowledge and sales techniques.

EDUCATION

Certificate of Higher Education: C.E.C
M.S Junior college - Hyderabad

Priya Darshini High School - Hyderabad