



HARISH KUMAR

PERSONAL INFORMATION

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Visa status : Visit Visa

Nationality : India

Date of Birth : 07/01/1990

Gender : Male

Passport No : X7991204

SKILLS

- Customer Service Skills.
- The Ability to Work Well with Others.
- The Ability to Accept Criticism and Work Well Under Pressure.
- To Be Thorough and Pay Attention to Detail.
- Excellent Verbal Communication Skills.
- A Desire to Help People.
- Active Listening Skills.
- A Good Memory.

LANGUAGE

- English
- Hindi

CAREER OBJECTIVE

Proactive sales representative and key issue solver seeking a position to achieve challenging financial targets while adding new clients and expanding sales services regularly

WORK EXPERIENCE

- Worked with Empire Super Market as sales man, shelf stocker Chandigarh – India
Duration: March 2014 - Jan 2016
- Worked Harry Hyper Super Market as sales man, shelf stocker ChandiGarh, India
Duration: Feb 2016 - Oct 2019
Worked with Goyal home pvt ltd. packing and bar code scanning, ChandiGarh, India
Duration: Nov 2019 - Oct 2023

DUTIES AND RESPONSIBILITIES:

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments

EDUCATION

- 8 the From CBSE Inda

DECLARATION

I hereby declare that all above furnished details are true and correct to the best of my knowledge and belief.

HARISH KUMAR