# ABDUL BASITH M

SALES SUPERVISOR



+971-526518948

+971-505688042

✓ basitbasitb166@gmail.com

Ind area 3 , Sharjah , UAE

### **SKILLS**

- Product Knowledge
- Design Thinking
- Problem-Solving
- Strong Communication
- Leadership
- Customer service

## **LANGUAGE**

- English
- Arabic
- Malayalam
- Hindi

## **EDUCATION**

ITI

Interior Designing and Decoration

HIGHER SECONDARY

Kerala Education Board

## **PROFILE**

Experienced Inside Sales Executive with 4+ years of success in customer service and supervising. Proven record of achieving sales and profitability goal

#### **EXPERIENCE**

**TEAM MEMBER** 

**Emirates Group Emirates Flight Catering** 

2025 - Present

**GSUPERVISOR - FMCG** 

Safari Hypermarket, Sharjah.

June 2024 - 2025

- Organizing workflow and ensuring that employees understand their duties or delegated tasks
- Monitoring employee productivity and providing constructive feedback and coaching

#### SUPERVISOR - FMCG

Lulu Group International , Dubai.

July 2022 -July 2023

- · Receive complaints and resolve problems
- Maintain timekeeping and personnel records
- Set goals for performance and deadlines in ways that comply with company's plans and vision and communicate them to subordinates

#### SALES EXECUTIVE - FMCG

Lulu Group International , Dubai.

May 2019 - June 2022

- Conducting market research to identify selling possibilities and evaluate customer needs
- Ensure the availability of stock for sales and demonstrations
- Negotiate/close deals and handle complaints or objections
- Collaborate with team members to achieve better results