

ABDUL KHADER T.A

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Applying for DRIVER

OBJECTIVE

To obtain challenging position with a leading organization to utilize my qualification and talents.

SUMMARY

Experienced sales professional with planning and organizational skills that balance work, team support and ad-hoc responsibilities in a timely and professional manner.

HIGHLIGHTS

- Good Communication skills
- Ability to achieve sales targets
- Negotiate with clients
- Identify problems and provide solutions
- Ability to work independently
- Listening to and following directions
- Dependability

EXPERIENCE

2008 Jan – 2011 June – Sales Representative (Outdoor & Indoor)

Al Baha Trading Est. – Abu Dhabi

- Promotes/sells/secures orders from existing and prospective customers through a relationship-based approach.
- Demonstrates products and services to existing/potential customers and assists them in selecting those best suited to their needs.
- Develop and make presentations of company products and services to current and potential clients.
- Develop sales proposals.
- Ensures customer service satisfaction and keeps client relationships.
- Perform quality checks on product and service delivery.
- Monitor and report on sales activities and follow up for management.
- Monitor competitors, market conditions and product development.

2012 Feb – 2020 - Messenger**Bin Awaz General Services Est. (Local & Overseas recruitment) - Abu Dhabi**

- Driving the Head of Delegation and appointed staff to appointments, and functions during the working day and after hours as necessary.
- Do official banking as required, cashing cheques and making payments at the bank.
- Submitting employee certificates to foreign affairs for attestation.
- Performs other related duties as assigned

2020-Oct -2024 Oct - Stall and Market Sales**Person Posters - Abu Dhabi**

- Greet customers.
- Help customers find items in the store.
- Check for stock at other branches or order requested stock for customers.
- Provide customers with information about items.
- Ring up purchases.
- Elevate complaints to management.
- Keep track of inventory

EDUCATIONAL QALIFICATION

- Secondary School Education

LANGUAGES KNOWN

- English, Arabic, Hindi, Tamil and Malayalam

PERSONAL DETAILS

Date of birth: 10/03/1972

Nationality: Indian

Passport No. : V2909631

Visa Status: Visit visa

UAE Driving license no: 951866

DECLARATION

I do here declare that the above-mentioned details are true and correct to the best of my Knowledge and belief.

Yours faithfully,

ABDUL KHADER T A