



# ABDUL SAMAD

Looking for a Challenging role at an established organization to incorporate my skills and competencies to drive revenue, leads and facilitate client relationship and Collaboration. Open to learn new thing and contribute towards the growth of organization.

## CONTACT



+971 581 342028



abdulsamad88856@gmail.com

## SKILLS

- Team Work
- Self Confidence
- Dedication to Hard work
- Self Motivated
- Punctual
- Positive Attitude
- Good Learner
- Positivity and resilience

## LANGUAGES

Hindi:

Urdu:

English:

## PERSONAL INFORMATION

- Date of birth: 01/29/02
- Gender: Male
- Religion: Muslim

## HOBBIES AND INTERESTS

- Reading books
- Learning New things
- Upgrading skills

## DISCLAIMER

I hereby declare that the information furnished above is true to the best of my Knowledge and belief.

## EXPERIENCE

### *Sales Executive in Credit Cards Department*

ICICI BANK INDIA PVT LTD - Hyderabad, India

10/2023 - 11/2024

- Promoted credit card products to potential customers through direct marketing strategies and cold calling.
- Attended marketing and sales meetings to motivate staff, identify challenges and align targeted goals.
- Provided expert advice to customers on selecting the most suitable credit card products for their needs.
- Developed and maintained an extensive network of professional contacts within the finance sector to support sales objectives.

### *Sales and Customer Service Representative*

Vijaya Electronics - Hyderabad, India

09/2021 - 08/2023

- Managed and resolved customer complaints efficiently, providing satisfactory solutions to enhance customer experience.
- Increased sales targets by developing and maintaining strong relationships with new and existing customers.
- Composed monthly sales reports to brief management regarding performance and revenues.
- Registered customer information on database to retain accurate records and enable tracking history.

### *Sales Coordinator*

Inorbit Mall - Hyderabad, India

09/2019 - 03/2021

- Facilitated communication between sales and marketing teams to align promotional activities.
- Analysed sales reports and market trends to recommend adjustments in sales strategies.
- Met customer service standards through proactive care, building client loyalty.

## EDUCATION

2019

INTERMEDIATE CEC

IQRA JUNIOR COLLEGE - Hyderabad

2017

SSC

IQRA HIGH SCHOOL - Hyderabad

