



PROFILE

Highly motivated Sales Executive with a proven track record of exceeding targets and driving revenue growth. Skilled in building and maintaining strong client relationships, identifying new business opportunities, and delivering exceptional customer service. Possess excellent communication and negotiation abilities, enabling effective sales presentations and closing deals. Adaptable and resourceful, with a keen understanding of market trends and customer needs. Committed to achieving company objectives and contributing to a dynamic sales team. Seeking to leverage expertise in driving sales success and fostering long-term client partnerships

CONTACT

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Dubai, United Arab Emirates

ABDUL VAHID. P.K

Sales Executive

WORK EXPERIENCE

Fresh Day Super Market (3 Years) Malappuram -India -

Sales Executive

- Welcome and assist customers in a friendly and courteous manner.
- Understand customer preferences and needs to provide tailored product recommendations.
- Address customer inquiries, concerns, and provide accurate information about products and promotions.
- Keep up-to-date with ongoing promotions and communicate them to customers.
- Provide detailed information about product features, uses, and benefits to customers.
- Offer insights and recommendations to help customers make informed purchasing decisions.
- Assist in regular inventory checks to maintain accurate stock levels.
- Process sales transactions accurately and efficiently using the point-of-sale (POS) system.
- Handle cash, credit cards, and other payment methods securely.
- Ensure proper documentation of transactions and adherence to cash management procedures.
- Maintain the cleanliness and organization of the supermarket's sales area.
- Contribute to creating visually appealing product displays.
- Assist in arranging products to enhance the overall shopping experience

Fashion Point (4 Years) Ernakulam -India -

Sales Executive

- Greet and assist customers in a friendly and professional manner, providing expert advice on clothing and fashion trends. Offer personalized styling suggestions based on customer preferences and body types
- Maintain a deep understanding of the clothing and fashion products available in the store, including fabrics, styles, sizes,

LANGUAGES

- English
- Hindi
- Malayalam

COMPUTER SKILL

- MS Excel
- MS Word
- MS Access Database
- MS Power point
- ERP Software

PERSONAL DETAILS

- DOB: 22-03-2000
- Gender: Male
- Nationality: Indian
- Religion: Muslim
- Marital Status: Single

and brand offerings. Stay updated on the latest fashion trends and industry developments.

- Proactively engage customers to understand their needs and recommend suitable clothing options. Achieve sales targets by effectively promoting products and upselling complementary items
- Conduct market research to stay updated on industry trends, competitors, and consumer preferences.
- Develop and implement effective sales strategies to achieve and exceed sales targets.
- Assist in creating appealing displays to showcase clothing collections and enhance the overall shopping experience. Ensure that the store is clean, organized, and visually attractive at all times.
- Monitor and track inventory levels, restocking shelves as needed. Assist in receiving and processing new merchandise
- Assist customers with fitting clothing items and suggest alterations if necessary to ensure the perfect fit.

EDUCATION

✓ **Intermediate (+2)**
Board of HSE Kerala, India -

✓ **Matriculation**
Board of Public Examinations, Kerala, India-

DECLARATION

I hereby declare that all the above information is correct and accurate.

ABDUL VAHID. P.K