

LUKYAMUZI ABDU NASSER

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JEBEL ALI, CROWN MALL



Objective

I am an experienced Security and merchandiser with a proven track record of success in creating and executing effective sales strategies to drive growth and profitability. I have a keen eye for detail and am highly skilled in merchandising, customer service, and inventory management.



Experience

CARREFOUR, MAJID AL FUTTAIM

2019 - Current

SECURITY OFFICER

- Prevented loss of valuable equipment through diligent monitoring and immediate reporting of suspicious activities.
- Responded to alarms and investigated disturbances by coordinating with law enforcement, which reduced incident resolution time by 30%.
- Maintained detailed logs of observations and incidents which enhanced the accuracy of security reports submitted to management.
- Permitting entry to carrefour suppliers, Visitors and officials.
- Receiving carrefour suppliers products with controlling GRV items professionally on both parties to prevent losses.
- Solving supplier complaints regarding to their deliveries by speaking to Receiving staffs or supervisor regularly.
- Helping into Expiry checks, displays , facing and Price labelling.
- Informing suppliers or merchandisers on increasing stock onto higher moving items due to customers demand on both online and offline sections.
- Removing damaged items from displays to avoid injuries.
- Providing first aid to injured people into Carrefour save lives.
- Handing carrefour online orders so that customers receive correct products ordered or substituted by the current product in stock to increase sales.

MUKWANO INDUSTRIES

2017 - 2019

RETAIL MERCHANDISER

- Strategically organize displays to encourage sales, generating 10% revenue increase in first 3 months.
- Conduct monthly inventory to create product orders, determine best sellers to place in front windows and identify missing items to save time.
- Design floor layout and window displays that incorporate research on current trends and previous sales.
- Perform weekly inventory and place orders, taking note of best sellers and unpopular items.
- Create detailed sales projections (broken down by item and category) based on season.
- Design eye-catching window displays that draw attention to featured clothing items, increasing store traffic 20%.
- Experienced retail merchandiser with a demonstrated track record of enhancing store sales through strategic product placement and visually captivating displays.
- Proficient in analyzing consumer trends and utilizing data-driven insights to optimize inventory management.
- Led a team to achieve a 15% increase of sales during the last fiscal quarter.
- Seeking to leverage my expertise in merchandising to drive sales and elevate the customer experience at Crate and Barrel.
- Observe inventory levels regularly; maintain inventory by restocking shelves with products from the inventory.
- Set seasonal displays; follow planograms and store requirements.
- Arrange for return and credit for damaged products .



Education

MAKERERE HIGH SCHOOL

2018

HIGH SCHOOL

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Skills

Customer service
Planning
Merchandising Display
Managing inventory
Parnograms Development
Tracking inventory
Price tagging and shelf labelling
Decision Making
Merchandise presentation
Problem solving
Analytical Skills
Handle Pressure
Commercial Awareness
Communication Skills
Design and layouts
Organizational
Driving Skills
Surveillance cameras
Investigation skills
First Aid and CPR
Merchandising
Marketing
Customer Expectations
Managing Budgets
Promotional Activities
Forecasting sales



Achievements & Awards

SALES TARGETS ACHIEVEMENTS 1. Evaluate all selling points (FIFO, selling price, distribution, planogram, location, stock level) Collections 2. Checking for any pending or due collections and collect of Returns items from clients.

PLACING ORDERS 1. Collecting LPOs from office and prepare invoices 2. Submitting invoices to Product Availability Rep (Delivery Drivers) for delivery & follow up on dates and priorities for delivery

DRIVING LICENSE 1.This enables me to reach out to scheduled store's into time with delivering items anytime.