# **ABHIRAMI.** O

SUPPLY CHAIN | LOGISTICS +971555422478 | abhiramiabhiaamimathodan@gmail.com |

AlKarama, Dubai, UAE | www.linkedin.com/in/abhiramiaami

# PROFESSIONAL SUMMARY

Experienced in retail & supplychain professional. Managing retail operations & delivering exceptional customer service. Skilled in building strong customer relationship, teamwork & maximizing profitability. Analyzing market trends, inventory management. Highly adaptable, with good communication and negotiations skills.

## **PROFESSIONAL EXPERIENCE**

### **RETAIL SALES EXECUTIVE**

GRK GOLD PALACE, SINGAPORE

- Provide exceptional customers service by understandings client needs.
- Basic knowledge of retail software.
- Analyze sale's trends & market competitions to adjust sales strategies.
- Coordinate with senior staff to ensure product availability & minimizing out of stock situation.
- Built & maintained strong relationship with customers.
- Handled cash & credit transactions accurately demonstrated.
- strong communication & teamwork.

#### ACCOUNTANT

#### ROYAL RELAX MATTRESSES, KERALA, INDIA

- Managed daily financial transactions including sales, purchase & expenses.
- Prepare monthly, annual financial statements.
- Maintained adjustments.
- Regularly conducted physical stock checking Maintained.
- financial records & prepare regular reports Maintained.
- detailed records of stock inflow & outflow.
- knowledge about accounting software.

#### **SKILLS**

- Retail management
- Financial accounting
- Inventory management
- Record keeping
- Customers service

• Tally

 Product knowledge • MS office (word, Excel)

# **EDUCATION & CERTIFICATIONS**

Postgraduate diploma in retail & supplychain	2023 - 2024
management (BITC, Singapore)	2016-2019
Bachelors of commerce (Kannur University, Kerala)	2010-2019
Diploma in computerized financial accounting (Tally)	2019

## **PROFESSIONAL DETAILS**

DOB :29/10/1997 Nationality : Indian Languages : English, Malayalam, Tamil, Hindi Marital status: Unmarried



Nov 2023 - May 2024

Oct 2020 - mar 2022

- Teamwork
- Cash handling, numerical skill
- Communication skill
- Time management
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 Data entry Problem solving