



ADARSH N

TEAM LEADER, SALES REPRESENTATIVE, SALES IN CHARGE

CONTACT

+971551009619

adarshns369@gmail.com

Al Nahda, Dubai

Visa Status: Resident

UAE Driving License: 4498105

EDUCATION

Sikkim Manipal University, 2014

MBA in Human Resources

Calicut University, 2009

Bachelors of Arts(Hindi & History)

SKILLS

- Excellence in MS Office, Tally 7.2
- Relationship Management
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking
- Problem Solving

LANGUAGES

- English (Fluent)
- Malayalam (Fluent)
- Hindi (Fluent)
- Tamil (Intermediate)



PROFILE

Dedicated and proficient sales in charge with four years of industrial experience in overseeing sales figures seeks an opportunity to escalate revenue gains and generate customer retention strategies by working collaboratively with sales teams.



WORK EXPERIENCE

BENITO THAI , DUBAI

DEC 2024 - PRESENT

Sales In charge

- Guiding and motivating a sales team to achieve targets.
- Providing ongoing training and coaching to develop team members skills and knowledge of FMCG product and sales technics.
- Monitoring team performance, providing feedback, and conducting performance evaluations.
- Potentially involved in hiring and onboarding new team member, ensuring they are well trained and integrated into the team.
- Creating and implementing effective sales.
- Tracking key performance indicators (kpis).

QUANTUM ENERGY GENERAL TRADING, DUBAI

APR 2023 - DEC 2024

SALES REPRESENTATIVE

- Develop and achieve or exceed the sales volume.
- Meeting clients all over UAE through direct and zoom.
- Arranging sales training to sales executives.
- Generating business through social media.
- Analyzing daily sales reports to improve business.

TIME HOUSE, DUBAI

FEB 2018 - MAR 2020

SALES IN CHARGE

- Build business by identifying and selling prospects, maintaining relationship.
- Sells products by establishing contact and developing relationships prospect.
- Recommending solutions Prepares report by collecting, analyzing and summarizing information.