

ADIL MUHAMMAD

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DUBAI U.A.E



Professional synopsis

To obtain a challenging position that allows me to utilize my current skills to assist in advancing a business that offers a stable employment opportunity. I am also eager to learn new skills and business and technological advancements

Key Skills

- Ambitiously and highly motivated to meet the demands of the job
- Excellent skills in marketing and business development.
- Have a track record of getting results and generating sales and improve the service offered
- Able to identify and develop new business opportunities
- Great troubleshooting and problem-solving skills

Experience

Company : Microelectronics
(Pakistan 2014-16)
Designation : Sales Promoter

- Conducting proactive Market research of competition & analyzing consumer trend.
- BTL activity planning & execution to celebrate occasions & pulling Customers.
- Conceptualizing visual merchandising displays for maintenance of a high-end store Image.
- Customer Relationship management including shop floor interaction with customers for effective resolution of customer grievances and obtain feedback.
- Maintaining excellent relations with my Superiors & Category Team.

Company : Afzal electronics
(Pakistan 2016–2021)
Designation : Sales Promoter

- Demonstrate and provide information on promoted products/services
- Create a positive image and lead consumers to use it
- Distribute product samples, brochures, flyers etc. to source new sales opportunities
- Identify interest and understand customer needs and requirements
- Set up booths or promotional stands and stock products

Company : Emirates Flight Catering Services
(Dubai 2022)

Designation : Flight Preparation Operation

- Worked in different departments as a flight preparation operator.
- Managing flights and keeping up records of flights.
- Inspecting ready flights before loading.
- Managing off-loaded flights.
- Demonstrate and provide information regarding next flight.
- Cleaning Hygienic
- Area of Expertise:
 - Ready and able to work individually or within a team environment.
 - Identified interested and qualified customers in order to provide them with additional information.
 - Keeping up record of off loaded flights.
 - Managing and preparing flights before loading.
 - Suggested specific product purchases to meet customers' need.
 - Learned about competitor's products consumer's interest and concerns in order to answer questions and provide more complete information
 - Recommended product or service improvement to employers

Duties and Responsibilities:

- Work with customers with the most cheerful and pleasant disposition
- Give answers to customers' questions or concerns related to the product they are charged to.
- Communicate and assist customers in any way possible and as the customers may require
- Deal with customer's complaints professionally and with restraint
- Close as many flights as possible per day.
- Answering queries from customers.
- Giving advice and guidance on product selection to customers.
- Responsible dealing with customer complaints.
- Working within established guidelines, particularly with brands.

Education

- ❖ High School (Pakistan)
- ❖ Intermediate (Pakistan)

Personal Details

Date of Birth : 29-05-1993
Nationality : Pakistan
Marital Status : Married
Languages : English, Urdu

Reference

I do hereby declare that the particulars furnished above are true and correct to the best of my knowledge and belief.