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| | **CONTACT** | |  | | --- | --- | --- | |  | |  | |  | | **0589824400** |  | | **ajayiaisha84@gmail.com** |  | | **Al Tawun, Sharjah** |  | | **Nationality: Nigeria**  **Visa Status: Spouse Visa** |  | |  | | | **EDUCATION** | | |  | |  | | **B. A IN PHILOSOPHY 2008**  **MS. PUBLIC AND INT.AFFAIRS. 2015**  **CUSTOMER SERVICE TRAINED 2022**  **FIRST AID CERTIFIED 2022** | | |  | | | **KEY SKILLS** | |  | |  | |  | |  | | * Microsoft Office Suite * Customer Service * Visual Merchandising * Stock Replenishment * Problem Solving * Gift wrapping * Marketing and Promotion * Retail sales * Clothes Alteration * Consultative selling * Attention to details * Numeracy skills * Efficient communication skill | | |  | | |  | | |  | | |  | | |  | | |  |  | |  | |  | | --- | | | --- | --- | --- | |  |  | | Top-performing Sales Associate with over 4 years of experience in retail sales and a reputation for exceeding performance benchmarks. Recognized for ability to communicate with customers and provide exceptional service that ensures client retention and positive feedback. Proven ability to increase sales through upselling techniques as well as implement additional processes that drive profitability. Seeking to apply diverse sales experience to take the next career step with a retail organization dedicated to providing world-class customer service.  **PROFESSIONAL EXPERIENCE** | |  | | **PART TIME SALES ASSOCIATE**  1. LEGO STORE DUBAI MALL 2024  2. STRADIVARIUS MIRDIF CITY CENTRE 2023  3. KIABI STORE, MIRDIF CITY CENTRE 2023  **RESPONSIBILITIES:**   * Learn new sales methods to boost productivity for my organization * Communicate with managers and other professionals to learn more about our products * Listen to instructions from management and senior sales associates to increase my personal output * Communicate with customers to find the benefits our products can provide them.   **A.FAIZ GEN. TR. LLC SALES REP. 2020 -2022**   * Assist an average of 60 customers per day in finding or selecting items. * Stock, replenish, and organize inventory with accuracy and efficiency. * Maintain accurate and attractive merchandise displays, ensuring strategic placement of products in order to maximize purchases * Provide outstanding customer service, receiving 96% in customer service feedback survey. * Handling customer queries patiently and efficiently while dealing with any complaints. * Keeping up-to-date with all current promotions within the store. * Deliver outstanding customer service and provide consumers with an overall positive experience. * Generate brand awareness and positive product to increase sales * Checked pricing, labelling product, scanned item, applied discount. * Arranging and cleaning of the fitting room. * Replenishment of stocks   **FOOD NATION CATERING LLC. SCHOOL CANTEEN SALES STAFF 2018 - 2020**   * Cleaning and disinfection of the school canteen premises and surroundings * Updating stock and inventory * Frequently checking the chiller and hot beanery temperature * Serving snacks and hot meals to student and teachers in friendly manner * Introduce old and new items to the student by explaining the ingredient for vegetarians and non-vegetarians student and school staffs * Clean all used GN and utensils * Handling cash when necessary   **M AND K APPARAL NIGERIA LIMITED RETAIL SALES REP. 2015 – 2018**   * Greet customers and ascertain what each customer wants or needs, without being overbearing * Providing information to customers to help them select the best products. * Take cash from customers and process transactions accurately & efficiently. * Keeping up-to-date with all current promotions within the store. * Identifying customers who need assistance on the shop floor. * Accurately processing all methods of payment. * Making sure the store is clean, tidy and safe at all times * Identifying sales opportunities & trends & highlighting these to Sales Managers. * Working as part of a team and assisting colleagues when necessary. * Taking delivery of stock from suppliers or warehouse and storing appropriately | |  | |