



# AJAY KUMAR

Dedicated and results-oriented Sales Professional with a proven track record of achieving and exceeding sales targets. Seeking to leverage my experience in sales and customer service to contribute to a dynamic organization's growth and success.

## Personal Details

Tel: +971505221124

Email:  
ajaykumar.as261@gmail

Sharjah, UAE

Passport No: Y8481104

Date of birth: 24.07.1988

Visa Status: Employment  
Visa.

## SKILLS

- Sales and Negotiation
- Customer Service
- Cash Handling
- Product Knowledge
- Team Collaboration
- Inventory Management
- Adaptability
- Communication

## LANGUAGE

- English
- Hindi
- Arabic

## Educational Qualification

Grade 10 pass

## Professional Experiences

### **Salesman at Rakesh Kumar Jewellers L.L.C, Sharjah, UAE from 2014 - 2019**

- Successfully promoted and sold jewelry products to a diverse clientele.
- Provided exceptional customer service, ensuring customer satisfaction and repeat business.
- Collaborated with the team to meet and exceed monthly sales targets.
- Maintained product knowledge and kept up-to-date with industry trends.

### **Salesman cum Cashier at Best Price Co., Panjab, India from 2020 - 2022**

- Managed both sales and cashier duties, handling customer transactions and ensuring accuracy.
- Demonstrated in-depth product knowledge to assist customers in making informed purchasing decisions.
- Helped implement inventory management processes to optimize stock levels and reduce losses.
- Collaborated with the team to achieve and surpass sales goals.

### **Salesman at UAE from August 31, 2023 - Present**

- Continuing to provide excellent customer service and drive sales in the retail sector.
- Meeting and exceeding sales targets while ensuring a positive shopping experience for customers.
- Adapting to new products and market trends to stay competitive in the industry.
- Demonstrating strong communication and interpersonal skills to build rapport with customers.