



AJIN B

Sales And Marketing Executive

A dynamic professional with over 5 years of extensive experience as a Sales and Marketing Executive and in Customer service. Hands on experience working in fast-paced environments with changing priorities and frequent interruptions. Administrative Competencies Demonstrates the ability to lead people and get results through others. Ability to work collaboratively and to make independent decisions.

Phone:

+971557228006

E-Mail:

Ajin.b117@gmail.com

Date of birth:

27th Mar 1997

Nationality:

INDIAN

Passport Number:

S4175804

Driving License No:

4306695

Digital Skill Highlights

- Microsoft Office
- Media marketing
- Photography
- Video editing

Languages known

- ENGLISH
- HINDI
- MALAYALAM
- TAMIL

Experience

09/2019 to Till

Customer Services Assistant – Emirates General Petroleum Corporation (EMARAT) United Arab Emirates.

Maintaining an accurate CRM database by updating client information, Made a long-term Relationship Between Various Clients and the Management. Business Development - Learned Various Kinds of Marketing strategies – Inventory – Stock Operating – Visual Merchandizing – Creative Problem Solving – Decision Making.

03/2016 to 04/2019

Customer Relationship Manager Cum Marketing Executive – Harsha Paints Venjaramoodu

Building and maintaining profitable relationships with key customers. Resolving customer complaints quickly and efficiently. Keeping customers updated on the latest Offers in order to increase sales.

Achievements

- Re-organized something to make it work better
- Identified a problem and solved it
- Come up with a new idea that improved things
- Contributed to good customer services
- Keep accurate records of inventory, deliveries and customer interactions.
- Execute in-store promotions and marketing campaigns to boost product awareness and sales.
- Participate in regular team meetings to discuss performance, challenges, and opportunities for improvement.
- Safely operate delivery vehicles and handle product with care during transportation.

❖ **BSC COMPUTER SCIENCE:**MUSLIM ASSOCIATION COLLEGE OF ARTS AND SCIENCE.

Extra-curricular Activities

- Program coordinator for various cultural and tech fests.
- Movie making, Photography.
- Auto enthusiast, Blogger, Traveler, Reading, and playing games.

Declaration

I hereby declare that the particulars furnished above are true and correct to the best of my knowledge and belief.

Place:

Date:

AJIN BAHULEYAN