



## AJIN B

### Sales And Marketing Executive

A dynamic professional with over 5 years of extensive experience as a Sales and Marketing Executive and in Customer service. Hands on experience working in fast-paced environments with changing priorities and frequent interruptions. Administrative Competencies Demonstrates the ability to lead people and get results through others. Ability to work collaboratively and to make independent decisions.

#### Phone:

+971557228006

#### E-Mail:

Ajin.b117@gmail.com

#### Date of birth:

27th Mar 1997

#### Nationality:

INDIAN

#### Passport Number:

S4175804

#### Driving License No:

4306695

### Digital Skill Highlights

- Microsoft Office
- Media marketing
- Photography
- Video editing

### Languages known

- ENGLISH
- HINDI
- MALAYALAM
- TAMIL

### Experience

09/2019 to Till

#### Customer Services Assistant – Emirates General Petroleum Corporation (EMARAT) United Arab Emirates.

Maintaining an accurate CRM database by updating client information, Made a long-term Relationship Between Various Clients and the Management. Business Development - Learned Various Kinds of Marketing strategies – Inventory – Stock Operating – Visual Merchandizing – Creative Problem Solving – Decision Making.

03/2016 to 04/2019

#### Customer Relationship Manager Cum Marketing Executive – Harsha Paints Venjaramoodu

Building and maintaining profitable relationships with key customers. Resolving customer complaints quickly and efficiently. Keeping customers updated on the latest Offers in order to increase sales.

### Achievements

- Re-organized something to make it work better
- Identified a problem and solved it
- Come up with a new idea that improved things
- Contributed to good customer services
- Keep accurate records of inventory, deliveries and customer interactions.
- Execute in-store promotions and marketing campaigns to boost product awareness and sales.
- Participate in regular team meetings to discuss performance, challenges, and opportunities for improvement.
- Safely operate delivery vehicles and handle product with care during transportation.

- ❖ **BSC COMPUTER SCIENCE:MUSLIM ASSOCIATION COLLEGE OF ARTS AND SCIENCE.**

## Extra-curricular Activities

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- Program coordinator for various cultural and tech fests.
- Movie making, Photography.
- Auto enthusiast, Blogger, Traveler, Reading, and playing games.

## Declaration

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I hereby declare that the particulars furnished above are true and correct to the best of my knowledge and belief.

Place:

Date:

AJIN BAHULEYAN