

AJMAL ASHIK

SALES EXECUTIVE



CONTACT

+971 50 180 5568

ajmalashiq05@gmail.com

International City, Dubai
United Arab Emirates

KEY SKILLS

- Effective Communication
- Product Knowledge
- Relationship Building
- Time Management
- Adaptability
- Market Analysis
- Sales Strategy
- Stock Management

LANGUAGES

- English
- Hindi
- Malayalam

SOFTWARE

- TALLY ERP
- MS EXCEL
- MS WORD



PROFILE

Highly motivated and results-driven Sales Executive with over 3 years of experience in driving sales growth, expanding customer bases, and delivering exceptional customer service in the UAE market. Proven track record of consistently meeting and exceeding sales targets, with a strong expertise in sales strategy, market analysis, and relationship building. Possesses excellent communication, negotiation, and interpersonal skills, with the ability to work effectively with cross-functional teams and diverse customer groups.



WORK EXPERIENCE

BEACH WAVES SUPERMARKET LLC, Dubai 2023 - PRESENT
Sales Executive

- Identified and pursued new sales opportunities.
- Built and maintained customer relationships.
- Developed and executed sales strategies.
- Achieved and exceeded sales targets.
- Provided exceptional customer service.
- Conducted market research and competitor analysis.
- Maintained accurate stock management

MUBARAK WHOLESALE STORE, KERALA 2020-2021
Sales Executive

- Built relationships with customers and understood their needs.
- Met and exceeded sales targets consistently.
- Provided excellent customer service and resolved issues promptly.
- Handled sales transactions and maintained reports



EDUCATION

HIGHER SECONDARY 2014-2016
KPSMM H.S.S

DECLARATION

I hereby declare that the information provided is true and accurate to the best of my knowledge.

Place :

Date :

AJMAL ASHIK