

AJMAL BILAL

A talented professional with exceptional skills in SALES and MARKETING for over more than three years of experience in UAE with solid background seeking a challenging position in a company that is rapidly expanding and offers good growth opportunities, where I can apply my knowledge and abilities to contribute to the success and the growth of the organization.



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Address

N09, Persia Cluster,
International City, Dubai
United Arab Emirates

Work Experience

SUPREME TRADING LLC | United Arab Emirates

SALES EXECUTIVE

Apr.2021 - Present

DIYAH AL NAJAH TRADING LLC | United Arab Emirates

SALES EXECUTIVE

Aug.2020 - Apr.2021

GREENS SUPERMARKET | United Arab Emirates

CASHIER

Feb.2019 - Jul.2020

Education

HIDAYATHUL ISLAM HIGHER SECONDARY | KOCHI KERALA INDIA

+1,+2 , COMMERCE

GOV POLY ERNAKULAM | KERALA

ELECTRICAL , DIPLOMA

Cor Comtencies

*Executive Leadership & Supervision

*Cross Cultural Work Environment

*Staff Supervision

*Self Motivated

*Fast Learner

*Passion For Sales

*Intensive experience in Microsoft Office

*Data Handling

Skills

- Direct Sales, B2B
- Sales, Both Local & International
- Product Analysis,
- Valuation, Verification & Comparison
- Conduct Market Research To Identify
- Selling Possibilities And Evaluate Customer Needs
- Actively Seekout New Sales Opportunities
- Through Cold Calling, Networking, And Social Media
- Negotiate And Close Deals And Handle
- Complaints Or Objections
- Identifying The Competitors To Plan,
- Develop Strategies To Sustain In The Market
- Excellent Knowledge In
- Microsoft Excel And Word

Languages

ENGLISH

★ ★ ★ ★ ★

HINDI

★ ★ ★ ★ ★

MALAYALAM&TAMIL

★ ★ ★ ★ ★

ARABIC (BASIC)

★ ★ ★ ★ ★