

# AKASH YADAV

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Address: Al Satwa, Dubai, UAE



## CAREER OBJECTIVE

Highly accomplished and results-driven supermarket store manager with a proven track record of driving operational excellence, increasing sales, and delivering exceptional customer service. Seeking a challenging position to utilize my leadership skills and industry expertise in managing a successful supermarket operation.

## WORK EXPERIENCE

**STORE MANAGER**  
**WESTZONE SUPERMARKET | DUBAI, UAE**  
**03 YEARS**

**STORE MANAGER**  
**AL MAYA SUPERMARKET | DUBAI, UAE**  
**02 YEARS**

**STORE MANAGER**  
**VIVA SUPERMARKET (LANDMARK GROUP) | DUBAI, UAE**  
**05 YEARS (PRESENTLY WORKING HERE)**

### Duties & Responsibilities

- Oversaw all aspects of store operations, ensuring efficient and profitable performance.
- Developed and implemented strategies to increase sales and profitability, including effective merchandising, promotional campaigns, and pricing strategies.
- Monitored and analyzed sales data, market trends, and customer feedback to identify areas of improvement and develop action plans.
- Maintained optimal inventory levels, minimizing out-of-stock situations while managing shrinkage and waste.
- Implemented effective cost control measures, optimizing expenses and maximizing profitability.
- Built and maintained strong relationships with customers, addressing their concerns and providing exceptional service.
- Led and motivated a team of employees, providing coaching, training, and performance feedback to ensure high productivity and job satisfaction.
- Ensured compliance with company policies, safety regulations, and sanitation standards.
- Collaborated with vendors and suppliers to negotiate favorable contracts and maintain strong partnerships.
- Achieved and exceeded sales targets, consistently meeting or exceeding key performance indicators.

## DECLARATION

I hereby declare that the particulars furnished above are true to the best of my knowledge and belief

## PERSONAL DETAILS

- Nationality Indian
- Date of Birth July 15, 1996
- Gender Male
- Civil Status Single
- Languages English, Urdu
- Visa Status Employment Visa

## SKILLS

- Store operations management
- Sales and profit growth
- Inventory management
- Team leadership and development
- Customer service excellence
- Merchandising and promotional strategies
- Problem-solving and decision-making
- Vendor and supplier management
- Knowledge of emirate roads and highways
- Valid UAE driver's license, insurance, and a clean driving record

## EDUCATION

- SSC Passed from UP Board**
- HSC Passed from UP Board**
- BA Passed from Aradh University**
- Diploma in Computer Application**

## UAE DRIVING LICENSE

- License No. 4271795
- Date of Issue 12/05/2022
- Date of Expiry 30/05/2029
- Place of Issue Dubai
- Vehicle Type Light Vehicle