AKASH V GIREESH

SALES EXECUTIVE

Looking for a professional career in an organization where i can constantly grow within the company, acquire specific skill at each level and give me best effort to work for overall stability and prosperity of the company and also to be part of a team that makes things happen and to be the best performer in the organization.

✉ akash.vgireesh9@gmail.com   📱 0545036396   📍 Dubai, UAE

WORK EXPERIENCE

SALES EXECUTIVE/MERCHANDISER
PASONS GROUP

11/2020 - 01/2023   *Dubai*

Achievements/Tasks

- Assisting in maintaining and increasing sales of company's products.
- Prepare and deliver appropriate presentations on products and services
- Ageing/ near expiry stocks – propose and implement effective stock rotation to minimize liquidation losses
- Manage stocks in central warehouse/ outlet and minimize reverse logistics.
- Monitor sales performance, analyze data, and provide regular reports to management.
- Focusing on enhancing the existing business & target new potential customers to develop the Business.

SALES EXECUTIVE
NOBEL Automobiles

11/2017 - 01/2020   *kerala*

Achievements/Tasks

- Presenting, promoting and selling products using solid arguments to existing and prospective customers
- Ensuring optimal level of all sales services to customers and distributors.
- Recording orders and sending details to the sales office
- Monitor sales performance, analyze data, and provide regular reports to management.
- Follow up and ensure collection of receivables in agreed timelines.

EDUCATION

Bachelor of Science in Computer Science
Calicut University (PK CICS Arts & Science College)

06/2013 - 03/2016   *Kerala*

Higher Secondary School
Kerala state Board

06/2011 - 03/2013   *Kerala*

Courses

- Computer Science

High School
Kerala State Board

06/2009 - 03/2010

SKILLS

Analytical Skill   Communicating Skill   Negotiation Skill   Time Management Skill   Teamwork Skill

TECHNICAL SKILLS

Operating Systems:
Windows 7 8 10, Ubuntu, MacOS

Applications:
Microsoft office package(MS Word, MS PowerPoint, MS excel) G-Suit(Google docs, Google Drive).

Programming languages:
C, C++, Java

Softwares:
Tally, Adobe Photoshop, Android Studio

ADDITIONAL INFO

NATIONALITY : Indian

DOB : 25/08/1995

PASSPORT NUMBER : P5354410

VISA STATUS : Visit Visa (07/2023 - 09/2023)

UAE DRIVING LICENCE : Valid

LANGUAGES

English
Full Professional Proficiency

Malayalam
Full Professional Proficiency

Hindi
Full Professional Proficiency

Tamil
Full Professional Proficiency

INTERESTS

Reading Books   Badminton   Billiards