



AKHILESH K V

☎ +971501946281

✉ akhileshkv111@gmail.com

🏠 Karama, Dubai

ABOUT ME

Results-driven individual with proven experience in identifying customer needs and providing tailored solutions. Proven track record of exceeding sales targets and building strong client relationships. Seeking to leverage my skills in a dynamic sales environment to drive revenue growth and contribute to team success.

EXPERIENCE

Hytec Traders- Kannur

2023-2025

Sales and Marketing Manager

- Achieve sales targets expand customer base and increase revenue
- Build and maintain strong relationship with existing clients.
- Stay up-to-date on Products and Services, Features and benefits.
- Develop and execute strategic sales plan
- Identify potential clients through research, referrals and network

TVS Showroom- Kanhangad

2022-2023

Sales and Marketing Executive

- Possesses extensive knowledge in customer service, scheduling, and administrative duties.
- Experienced in developing relationships with new customers and ensuring their satisfaction.
- Proficient in operating and updating an automotive service database, as well as in using a wide variety of office equipment and software.
- Assisted customers with their automotive needs through comprehensive service explanations.

Malabar Regional Cooperative Milk Producers Union Limited

2020-2021

Plant Attender

- Oversee daily operations within a plant facility, operate equipment to make and package dairy products.
 - Performed quality checks on raw milk and dairy products, including sample collection and analysis.
 - Maintaining strict sanitation practices and hygienic procedures throughout the dairy plant.
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EDUCATION

Rabindranath Tagore university

Bachelor in Arts

GHSS Kuttamath

Higher Secondary

SKILLS

- Exceptional communication skills, strong interpersonal and team building.
 - Ability to work with in a team and independently.
 - Excellent understanding of financial reporting standards.
 - Strong numerically with excellent analytical and decision making skill.
 - Demonstrated strong working knowledge of Excel.
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LANGUAGES

English - Professional proficiency Malayalam - Native proficiency Hindi - Working proficiency

PERSONAL DETAILS

DOB - 03/01/1998

Passport No. - U7170993