

ABOUT ME

To work hard and gain knowledge. GM of Sales and Marketing driving revenue growth and brand awareness for the company through effective sales and marketing strategies and leadership experienced in maintaining seamless business operations. Smoothly Administers budgets, trains staff and monitors sales with operational requirement. Exceptional skills in inventory management, Sales & Marketing management and Strategy formation.

SKILLS

- EMPLOYEE DEVELOPMENT
- TEAM BUILDING
- CUSTOMER SERVICE
- POLICY ADMINISTRATION
- STAFF MANAGEMENT
- DECISION-MAKING
- COMPUTER SKILLS

LANGUAGES

- ENGLISH
- HINDI
- SPANISH


HOBBIES


TRAVELLING, LISTENING MUSIC, PLAYING OUTDOOR GAMES.


INTERNSHIP

AKSHAY CHHETRI

GENERAL MANAGER  
(MARKETING & SALES)  
6+ Years of Experience

 Al Nhada 2, Dubai, UAE. 500001

 +971582016199/ 971581931252

 akshaychhetri1997@gmail.com

WORK EXPERIENCE

<div><b>BHALLA WATCH COMPANY</b></div> <div>DEHRADUN</div> <div>June 2023 - Present</div>	<div><b>GENERAL MANAGER (MARKETING &amp; SALES)</b></div> <div><ul style="list-style-type: none"><li>• Develop and implement sales strategies and plans to achieve company sales targets and objectives.</li><li>• Manage and mentor a team of sales professionals, providing guidance, support, and ongoing training to ensure their success.</li><li>• Build and maintain strong relationships with key clients and prospects, identifying opportunities for upselling and cross-selling.</li><li>• Understand client needs and industry trends to tailor solutions and provide exceptional service.</li><li>• Prepare and deliver persuasive sales presentations and proposals to potential clients.</li><li>• Track sales metrics, analyze data, and generate reports to monitor performance and identify areas for improvement.</li><li>• Adhere to all company policies, procedures, and ethical standards at all times.</li></ul></div>
<div><b>PROVENANCE GEMS LLC</b></div> <div>MIAMI, FLORIDA, USA</div> <div>Apr 2023 - May 2023</div>	<div><b>Trunk Shop Manager</b></div> <div><ul style="list-style-type: none"><li>• Hiring, training, supervising, and evaluating employees.</li><li>• Preparing employee work schedules.</li><li>• Addressing employee disputes, questions, and concerns.</li><li>• Ensuring all staff adhere to safety standards, company policies, and procedures.</li><li>• Managing and accounting for all money-handling procedures.</li></ul></div>
<div><b>DUFRI CRUISE SERVICES AMERICA</b></div> <div>MIAMI, FLORIDA, USA</div> <div>Mar 2022 - Sep 2022</div>	<div><b>General Merchandiser</b></div> <div><ul style="list-style-type: none"><li>• Meet &amp; Greet the Customers.</li><li>• Handling POS.</li><li>• Gathering Product knowledge.</li><li>• Achieving Team Sales Target.</li><li>• Keep everything nice and clear in Warehouse to gather back stock.</li><li>• Visual Merchandising.</li></ul></div>
<div><b>BHALLA WATCH COMPANY</b></div> <div>DEHRADUN</div> <div>May 2017 - Jan 2022</div>	<div><b>ASSOCIATE -SALES</b></div> <div><ul style="list-style-type: none"><li>• Meet &amp; Greet the Customers.</li><li>• Dealing with their Requirements &amp; quarries.</li><li>• Product knowledge.</li></ul></div>

RECRUITMENT OF  
CANDIDATES  
FUTURE DOMAIN

New Delhi /

- Recruited 15 people for the first time by working in HR consultant company

PERSONAL DETAILS

Date of birth  
15 Feb 1997

Nationality  
Indian

Marital status  
Unmarried

Passport NO. - N6545009

- Achieving Sales Target.
- Preparing Daily Sales Report on daily basis.
- Visual Merchandising

EDUCATION

I.M.S UNISON  
UNIVERSITY,  
DEHRADUN

Dehradun  
2017

BALA HISSAR  
ACADEMY,  
DEHRADUN (I.S.C)

Dehradun  
2014

Dehradun  
2012

Bachelor of Business Administration (H.R/ MARKETING)

Intermediate

- Second Division

High School

- Second Division