



AKSHAY RAJ C

MERCHANDISER/ SALESMAN/VANSALES

CONTACT

🏠 Dubai
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PERSONAL INFORMATION

👤 **Name**
Akshay Raj C
📅 **Birthdate**
21/04/1992
♂ **Gender**
Male
🏠 **Residence**
Dubai
🇮🇳 **Nationality**
India
👤 **Marital Status**
Married
👤 **Visa Status**
Visit Visa

ACHIEVEMENTS

🚗 **Driving License**
● Valid UAE Manual Driving License

SKILLS

Language

English
Hindi
Malayalam

PROFILE

Seek to work in an environment that will challenge me further, while allowing me to contribute to the continued growth and success of the organization. Obtain a position that will provide me the ability to apply my sales and work experience to a growing industry. Look forward to working with a company that promotes quality products and services; and provides me with the opportunity to meet and exceed assigned sales goals.

EXPERIENCE

PepsiCo - Saudi Snacks -Bedaya General Trading LLC,
2020 - 2023

Merchandiser, Dubai

- Worked as merchandiser for different client stores.
- Ensure that store shelves are well maintained by making sure that outdated products are taken off the shelf and replaced with current stocks.
- Constantly ensure that work ethic and company standard is fully adhered to during working hours.
- Ensure that status report containing information of growth, increase or closure of designated branches get to the zonal manager periodically.
- Prevent customer service issues by applying sound customer service skills and effective rapport with staffs.
- Always participate in all training and seminars to increase working knowledge that will improve job performance.

Muscat Pharmaceutical Trading
2018 - 2020

Merchandiser, Dubai

- Achieved more than the target within the preassigned time.
- Builds and maintains effective business relationship with the customer.
- To provide ongoing customers/ market feedback to team leaders to improve business.
- To provide sales MIS to team leaders on regular basis.

Golden Chance Auto Repairs
2016 - 2017

Purchaser , Sharjah

- Excellent experience in monitoring new product launches in automotive industry.
- Wide knowledge of sources of supply, markets, pricing, and commodity trends.
- Ability to maintain knowledge of contract procedures.

EDUCATION

Bachelor of Commerce

Co-Operative Arts & Science College Thrissur | 2011 - 2014

Higher Secondar

SN Trust Higher Secondary School| Thrissur | 2009 - 2011

High School

Holy Angels HSS, Thrissur | 2008 - 2009

PROFESSIONAL SKILLS

- Designed off shelf displays and placed them strategically to increase store sales.
- Good work ethics. Well aware of the routs and areas of Dubai.
- Communicated all merchandise needs or issues to appropriate manager.
- Took action to ensure all work in assigned zone is completed in a timely manner.

PERSONAL SKILLS

- Holding valid UAE and Indian driving license.
- Team player, communicator and ability to interact with team players.
- Excellent communication skills Career oriented and commitment to excellence.

DECLARATION

I, AKSHAY RAJ hereby declare that all the information provided by me in my resume are authentic and correct to the best of my knowledge.

Sincerely ,

AKSHAY RAJ

Year: 2023

Place: Dubai