## **ALI MUKHTAR**

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# **Professional Summary**

Sales representatives are the principal point of contact between a business and its customers. Sales reps ensure current customers have the right products and services, identify new markets and customer leads, and pitch prospective customers. In many ways the face of the company, sales representatives may do everything from answering phones to monitoring the competition, all while maintaining good customer relations and pursuing new sales opportunities.

### **Professional Skills**

- Work experience as a Retail Cashier or in a similar role in sales
- Basic PC knowledge
- Familiarity with electronic equipment, like cash register and POS
- Good math skills
- Strong communication and time management skills
- Customer satisfaction-oriented
- High school degree.

### **Professional Experiences**

Organization Khanewal SUPERMARTS,

**Pakistan** 

Tenure Jan 2021-Dec2022

Designation SALESMAN/Cashier

#### Responsibilities

- Identify and establish contact with potential customers
- Schedule and perform product demonstrations with potential customers
- Develop and maintain relationships with existing customers

- Attend industry trade shows to identify potential sales leads and make meaningful contact with existing customers
- Follow industry trends to identify new opportunities for potential sales
- Recommend marketing strategies to target a specific region or demographic
- Generate and submit sales reports to management

#### **Achievements:**

Achieved "Regional top Performer" award of Sheikhupura in business development.

## **ACADEMIC EDUCATION and CERTIFICATION:**

DEGREE	Organization	YEAR
MATRICULATION	MULTAN BOARD	2022

### **Reference:**

Will be furnished on demand.