



Ali RAYYA

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📅 06/08/1996 🇸🇾 syrian 📠 01266605 🔄 single 🧑 male

Dynamic and results-driven sales professional with a proven track record of exceeding targets. Skilled in building client relationships, closing deals, and driving revenue growth. Adept at utilizing CRM tools and market analysis to maximize sales opportunities. Motivated, strategic, and customer-focused.

Skills

Effective Communication ● ● ● ● ●

Capable of building strong relationships with customers and accurately understanding their needs.

Leadership and Organization ● ● ● ● ●

Able to efficiently lead teams and organize activities and resources to achieve goals.

Analysis and Decision-Making ● ● ● ● ●

Proficient in analyzing data and information accurately for strategic decision-making.

Sales and Marketing ● ● ● ● ●

Extensive experience in sales techniques and marketing products and services.

Working Under Pressure ● ● ● ● ●

Able to work efficiently under pressure in dynamic environments.

Using Software. ● ● ● ● ●

Electronic And Smart Technical Devices. ● ● ● ● ●

Experience in selling electronic and smart technical devices.

Languages

Arabic — NATIVE

English — FLUENT

Education

Master's in Renewable Energy Engineering,

Tartous University - Faculty of Technical Engineering

2021 – 2024

Bachelor's in Renewable Energy

Engineering, Tartous University - Faculty of Technical Engineering

2014 – 2019

Professional Experience

Sales Engineer for Electronic and Technical Devices,

Zero One Technology

2023 – 2024

Sold laptops, tablets, and smart technical products. Presented to clients and explained product advantages. Provided technical support to clients and answered their inquiries. Achieved monthly sales targets and built strong customer relationships. Sold products online and through social media. Managed customer relationships via social media platforms and provided excellent customer service.

Sales Manager, Ruby Rose

2022 – 2023

Managed sales teams and achieved monthly sales targets. Developed new sales strategies and trained sales staff.

Pharmaceutical Sales Representative, Naya Warehouse

2021 – 2022

Promoted and sold pharmaceutical products to pharmacies and hospitals. Built strong relationships with existing customers and attracted new ones.

Pharmaceutical Sales Representative, ugarit Warehouse

2020 – 2021

Distributed pharmaceuticals and health products to clients. Provided accurate medical information and customer support.

Car Sales Representative, Car Office

2019 – 2020

Sold new and used cars. Presented offers to clients and assisted them in choosing suitable cars. Achieved monthly sales targets and provided excellent customer service.