

AMALRAGH.PT



CONTACT

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📍 Muscat, Oman

ACADEMIC CREDENTIALS

DIPLOMA IN MECHANICAL ENGINEERING | 2015 | 74.83%

- Technical board
- Govt. Poly westhill, Kozhikode

HIGHER SECONDARY | 2012 | 80%

- Board of Higher Secondary Examination, Kerala, India
- GHSS Puthuppanam

SSLC | 2010

- Board of Public Examination, Kerala, India
- THS Vadakara

TECHNICAL QUALIFICATIONS

QA/ QC ASNT NDT LEVEL 2 | 2015

- Blitz Academy Ernakulam

COMPUTER PROFICIENCY

MS Word/ Excel	★★★★
MS Power Point	★★★★★
Auto cad 2010	★★★★★
Auto cad 2013	★★★★
Basic Operation	★★★★★
Internet & E- Mail	★★★★★

CAREER ABRIDGEMENT

To achieve a challenging position in a professional organization through self - improvement by excelling in all responsibilities with sincere hard work, dedication & commitment. To work towards the development of the organization & grow with it.

KEY SKILLS

Team Work	Work Ethic	Communication	Leadership
Organization skills	Time Management	Interpersonal ability	
Detail Oriented	Punctual	Quick Learner	Hardworking
			Analytic Skills

EMPLOYMENT CHRONICLE

- **SALESMAN | 6th Apr 2019 -Present**
LULU HYPERMARKET LTD, MUSCAT OMAN
- **DIRECT MARKETING ASSOCIATE | 1st Apr 2017 – 5th Apr 2019**
BAJAJ AUTO FINANCE LTD, VADAKARA, KERALA, INDIA
- **TECHNICIAN APPRENTICE | 27th Nov 2015 – 26th Nov 2016**
KELTRON KANNUR, KERALA, INDIA
(A Govt of Kerala Undertaking Company)

KEY RESPONSIBILITIES

- Present, promote and sell products/services using solid arguments to existing and prospective customers.
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs.
- Establish, develop and maintain positive business and customer relationships.
- Reach out to customer leads through cold calling.
- Expedite the resolution of customer problems and complaints to maximize satisfaction.
- Achieve agreed upon sales targets and outcomes within schedule.
- Manage daily administrative tasks to ensure the Marketing department runs smoothly.
- Conduct market research to identify new opportunities.
- Keep organized records of marketing metrics and results of past campaigns.
- Prepare regular sales forecasting reports.
- Monitor competitors' marketing activities.

PROJECT & SEMINAR

Project
OVERHAULING OF FRANCIS TURBINE
Seminar
AUTONOMOUS UNDERWATER
VEHICLES

ACHIEVEMENTS

- 15 days Industrial Training
 - Ashok Leyland, Calicut (Commercial Vehicle Dealers in Kerala)

LANGUAGES KNOWN

English 90 %
Malayalam 100 %
Hindi 90 %

INTERESTS

 Songs  Travelling  Cinema

REFERENCE

- Available upon request

PERSONAL STRENGTHS

- COMMUNICATION** - Interpersonal skills – verbal, problem solving and listening skills in any administrative role.
- SERVICE** - Having a client focused approach Skills include Patience, Attentiveness and a positive language.
- ORGANIZATION** - Helping others, organizing a to-do list. Prioritizing tasks by the deadline for improving time -management.
- MANAGEMENT**-Management skills to direct others and review others performance.

PERSONAL DOSSIER

Gender : Male
Date of Birth :21-11-1993
Nationality : Indian
Marital Status : Married
Permanent Address :Peedikakandy Thazha(Ho)
Puduppanam (Po), Vatakara - 673105
Kozhikode,Kerala,India

PASSPORT DETAILS

Passport Number :N4244072
Date of Expiry : 25/10/2025
Place of Issue : KOZHIKODE

DECLARATION

I hereby declare that the above-mentioned information is true and I bear the responsibility for the correctness of the above-mentioned particulars

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