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Dubai - UAE

PERSONAL DETAILS

Date of birth: 07/07/1999
Nationality: Indian
Passport No: \$5254593
Visa Status: Visit Visa

EDUCATIONAL QUALIFICATION

- B.com
- Plus Two
- S.S.L.C

SKILLS

- Communication
- Customer Service
- Management
- · Problem solving
- Time management
- Business development
- Sales forecasting

LANGUAGE

- English
- Malayalam
- Hindi

AMAL ANANDH

ABOUT ME

To obtain a responsible, challenging and rewarding position within a company that allows me to learn new technologies and skills, while utilizing my previous experiences, performing beyond my recent abilities, building a strong business relationship within the company/respective clients; exceeding expectations, adding value and contribution to the company's success.

EXPERIENCE

Sales Executive

YAMAHA Thamarassery ,Kerala (03 Year)

Sales man

I HUB Mobiles Thamarassery ,Kerala (02 Year)

Responsibilities

- · Greet customers.
- Help customers find items in the store.
- Check for stock at other branches or order requested stock for customers.
- Provide customers with information about items.
- Ring up purchases.
- Elevate complaints to management.
- · Keep track of inventory.
- Be knowledgeable about the product
- Identify prospective customers, lead generation and conversion
- Contact new and existing customers to discuss needs
- Emphasize the features of products to highlight how they solve customer problems
- Answer questions about the products
- Negotiate prices and terms and prepare sales agreements
- Collaborate with colleagues in many different sectors
- Maintain contact lists and follow up with customers to continue relationships

DECLARATION

I hereby certify that the above information is true and correct according to the best of my knowledge. If selected, I assure that I would perform to the best of my abilities and beyond. Awaiting kindly for a favorable response. Thank you.

AMAL ANANDH