

## PERSONAL DETAILS:

Name : AMIS MUZEI  
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Email : muzeiamis35@gmail.com  
Nationality : Ugandan  
Marital Status : Single  
Gender : Male  
Visa Status : Visit Visa  
Address : Dubai UAE



## POSITION: SALES ASSOCIATE

## CAREER OBJECTIVE

Seeking a position that will benefit from my Sales experience, positive interaction skills and industry contacts where my experience can be improve the sales results.

By providing benefit of extensive comprehension of sales procedures and customer services. Highly skilled in working in a fast-paced environment with special focus on exceeding sales goals.

## PERSONAL SUMMARY

A Saleslady who is committed to inspiring others by complying with the highest work place standards in terms of attendance, health and safety, and interactive conduct towards the public. I possess sales skills, analytical skills and customer's relationship skills.

## WORK EXPERIENCE

COMPANY : MEGA SUPERMARKET – UGANDA

POSITION : SALES

ASSOCIATE AND CASHIER

COMPANY : SHOPRITE SUPERMARKETS – UGANDA

POSITION : Sales Associate

DURATION ; 2021 to 2024



## EDUCATION AND TRAINING QUALIFICATION

✓ High School Certificate of Education – Uganda

## DUTIES AND RESPONSIBILITIES

- Welcomes customers by greeting them; offering them assistance.
- Directs customers by escorting them to racks and counters; suggesting items.
- Advises customers by providing information on products.
- Greet customers at the store and provide them with information on their required products
- Lead customers to desired shelves or aisles and assist them in locating products
- Explain product features and benefits by performing demonstrations and answer any questions that customers may have
- Provide information regarding prices and after sales services and ways in which the latter can be obtained
- Suggest additional products in a bid to meet the company's and self-sales targets
- Assist customers in making decisions regarding suitable purchases based on their specific likes

## EXPERIENCE

Supermarket Clark- 2010 -2020

- Assess customer needs and provide suggestions;
- Maintaining a grocery store to ensure it runs efficiently, demonstrate excellent commercial awareness, courtesy, and organizational skills. Duties may include cleaning the store, restocking shelves & expiry, ordering stock.



- Ensure health and safety guidelines are meeting to company standard.
- Maintain inventory levels of ingredients used food section area.
- Prep food items at beginning of shift.
- Properly store food items at end of shift.
- Cross-sell products and introduce new ones and Resolve customer complaints, guide them and provide relevant information
- Good knowledge with electronic payment Machines / cash register, POS with software like ilko or Microsoft Oracle & Collect payments whether in cash or credit cards.
- Strong communication, time management skills & Customer satisfaction-oriented.

- Lead customers through the payment process by assisting cashiers with discount information and
- markdowns
- Work with customers with the most cheerful and pleasant disposition
- Give answers to customers' questions or concerns related to the product they are charged to sell and demonstrate good knowledge of the product
- Communicate and assist customers in any way possible and as the customers may require
- Deal with customer's complaints professionally and with restraint
- Close as many deals and transactions as possible
- Process or help process payments made by the customer – whether by in cash or credit card
- Bag products for the customers (if there's no other assigned to that)
- Assist the customer what they need.
- Ensuring the products display complied with the company standards.

#### **PROFESSIONAL**

- Neat and professional appearance.
- Outstanding customer service skills and focus.
- Computer skills
- Able to memorize different faces.
- Able to handle sensitive and confidential situations.

#### **Personal**

- An approachable and professional manner.
- Ability to function effectively in stressful situations;
- Ability to interact effectively at various social levels and across diverse cultures;
- Able to add, subtract, devise and multiply in various measures of measure

#### **LANGUAGE**

- English

#### **HOBBIES:**

Reading,

Traveling

Socializing

Making New Friends

#### **Declaration:**

I hereby declare that the information is true to the best of my knowledge and belief and nothing has been concealed or distorted.

AMIS MUZEI

