

AMRENDRA PRASAD

Sales Executive

Goal-oriented Sales Executive with 8 years of experience in FMCG food sales. Proven leader with excellent salesmanship, negotiation and closing skills. Known for great presentations and skill at increasing audiences to optimize sales.



Work History

2022-08 -
Current

Sales executive

Al Pina Pure Drinking Water L.L.C.

- Working in different areas in UAE outdoor core sales to create new customer, handling existing customer for smooth operation and sales growth
- Dealing with hypermarket,supermarket,discount centers and HORECA segment
- Current product line we have water and tissue papper brand name called Laraix

2018-01 -
2022-07

Sales executive

Sublime General Trading L.L.C.

- worked in modern trade and the target customer was B&C class outlet and HORECA segment
- Responsible to create new customers as its new startups for the UAE markets
- Worked with more than 50 SKUs in FMCG food products with brand name called ALIN

2015-03 -
2017-11

sales executive

PRAN Foods LTD

- Worked in organize trade with more than 150 SKUs in FMCG food products
- Responsible for outdoor sales & merchandise the product in the markets and collection of payments
- Worked in A,B&C class category and HORECA segment in different area in UAE
- Worked with big groups of customers like Nesto,carrefour,Madina,Talal,Safeer etc.



Contact

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Phone

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E-mail

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Skills

Business development and planning

Sales expertise

Sales strategy

Product and service sales

Sales funnel development



Education

- 2009-07 - 2012-06** **Bachelor of Science: Hotel**
Institute of Hotel And Restaurant Management
P.T.U - Kolkata,INDIA
- 2008-06 - 2009-05** **Diploma in Computer Application**
Rajeev Gandhi Computer Saksharta Mission
R.G.C.S.M
- 2008-07 - 2009-05** **Higher Secondary**
Vianney H.S.School



Languages

Language spoken : English, Hindi,Bengali



Hobbies and interests

Traveling & exploring
playing sports
Intracting with new people



Additional Information

Father Name : Harihar prasad
Mother Name : Malti Devi
Date of Birth : 16/09/1991
Nationality : Indian
Religion : Hindu
Sex : Male
Marital status : unmarried
Height : 5.9ft.
Weight : 75 kg.
Eye-sight : Normal
Blood group : A (+ve)
Driving license : UAE automatic light vehicle