



AMRITH RAJ

Nationality: Indian **Date of birth:** 22/06/1999

Phone number: (+971) 585898420 **Email address:** amrithraj55@yahoo.com

Home: Kerala (India)

DIGITAL SKILLS

Microsoft Office / Customer Engagement and Customer Satisfaction / Sales and Marketing / Time Management:
/ Wms / Micro Strategy / Quick-learning

WORK EXPERIENCE

Operations Supervisor, Limousine Services

Ranya Travel and Tourism LLC [2024 – Current]

City: Dubai | **Country:** United Arab Emirates

- Oversee daily limousine operations, ensuring seamless service delivery.
- Manage a fleet of luxury vehicles and a team of professional chauffeurs.
- Coordinate airport transfers, corporate travel, and VIP transportation.
- Monitor fuel card usage and optimize cost efficiency.
- Ensure vehicle cleanliness, maintenance, and compliance with company
- Handle client bookings, special requests, and customer satisfaction.
- Supervise scheduling, dispatching, and trip allocations for optimal
- Maintain high service standards aligned with 7-star chauffeur experience.

SENIOR SALES EXECUTIVE

AL AIN WATER AGTHIA GROUP PJSC [01/2024 – 06/2024]

City: Abudhabi | **Country:** United Arab Emirates

- Implementing strategies to increase market share by 40% through new client acquisition.
- Recognize and promote 5 corporate clients (for a month) who has large volume business.
- Cross-selling and up-selling the various Agthia product (Al Ain, Al bayan & Ice crystal water) in different SKU's
- Ensure and achieve distribution goal through excellent customer service measures.

RELATIONSHIP BANKER

EMIRATES ISLAMIC BANK [2023 – 2024]

City: Dubai | **Country:** United Arab Emirates

- Self-motivated, with a strong sense of personal responsibility.
- Assisted customers with setting up or closing accounts, completing loan applications, and signing up for new services.
- Process customer applications and approve loans in accordance with bank policy.
- Learned and adapted quickly to new technology and software applications.
- Excellent communication skills, both verbal and written.

SENIOR SALES ADVISOR GAP & BANANA REPUBLIC LUXURY LIFE STYLE FASHION

THE DUBAI MALL [2020 – 2022]

City: Dubai | **Country:** United Arab Emirates

- Welcome and greet every customer in a warm and friendly manner & demonstrate excellent customer service at all times.
- Identify customer needs through asking questions confidently recommend and demonstrate appropriate products recommend link product at every sale opportunity close the sale.
- Maintain personal grooming standards as advised by the Store Manager.

- Taking decision on return/exchange Products and giving override to Sales associates in Absence of Floor Manger.
- Acting as a Duty manager in absence of Store manager also maintain security standards within the store to ensure safety of customers, colleagues and merchandise.

WAREHOUSE ASSISTANT

RETAIL LUXURY LOGISTICS WAREHOUSING | AL TAYER GROUP [2018 – 2020]

City: dubai | Country: United Arab Emirates

- Coordinated product management throughout all stages, including rotating stocks and inspecting new shipments.
- Operated warehouse equipment to move pallets around between warehouse location and transport trucks and organized incoming inventory to fit with optimal storage plans and maintain retrieval efficiency.
- Handle and operate necessary tools and accessories in maintaining and managing a warehouse.
- Supervising the work of Junior staff also removing hazardous products from the warehouse.
- Knowing all the top brands in retail and luxury, such as beauty, cosmetics, clothing, shoes, accessories, and baby products.
- Responsible for assisting the warehouse storekeeper in the successful and timely flow of production work.

DRIVING LICENCE

Driving Licence: B 22/08/2021 – 05/03/2029

LANGUAGE SKILLS

Mother tongue(s): Malayalam

Other language(s):

English

LISTENING C2 READING C2 WRITING C2

SPOKEN PRODUCTION C2 SPOKEN INTERACTION C2

Tamil

LISTENING B1 SPOKEN PRODUCTION B1

SPOKEN INTERACTION B1

Arabic

LISTENING A1 SPOKEN PRODUCTION A1

SPOKEN INTERACTION A1

Hindi

LISTENING B1 SPOKEN PRODUCTION B1

SPOKEN INTERACTION B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

EDUCATION AND TRAINING

Office Automation

SRISYA COMPUTERS

Country: India

Secondary education

MOTHER INDIA SENIOR SECONDARY SCHOOL

Country: India

HONOURS AND AWARDS

[03/2022] GAP Fashion

Employee of the month award

[01/2020] Al Tayer Logistics

Star of the month award