

# ANANDHU PUTHOOR SURESH



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🎂 27 May 1998

## WORK EXPERIENCE

### SALES SUPERVISOR

LULU HYPERMARKET DRING ROAD DOHA,  
HOME APPLIANCE SECTION AND CUSTOMER DELIVERY

06 Aug 2018 – 25 Nov 2023

- Leading and managing a team of sales representatives to achieve sales targets.
- Providing guidance, training, and coaching to improve the performance of the sales team.
- Developing sales strategies and setting sales goals and targets for the team.
- Monitoring and analyzing sales data to identify trends and opportunities for improvement.
- Conducting regular performance evaluations and providing feedback to the sales team.
- Collaborating with other departments, such as marketing and operations, to ensure effective sales operations.
- Assisting in the recruitment and selection process of sales team members.

### SMART PHONE TECHNICIAN

SERVICE CENTER THRIPAYAR, NATTIKA THRISSUR

May 2018 - Jul 2018

- Repair or replace damaged components such as screens, batteries, cameras, charging ports, and buttons.
- Install, update, and configure operating systems, firmware, and software applications on smartphones.
- Backup and restore data on smartphones to prevent data loss during repairs or software updates.
- Conduct thorough cleaning and maintenance of smartphones to ensure optimal performance and longevity.

## SKILLS

Responsive

Team Building

Customer Service

Team Player

Sales Management

Strategic Planning

Hardware Repair

Negotiation

Analytic Skills

## EDUCATION

### B.Sc. ELECTRONICS

IHRD College Of Science Nattika, Thrissur

Jul 2015 - May 2018

### HIGHER SECONDARY

Govt. Higher Secondary School Valapad, Thrissur

2015

### SSLC

St. Joseph's Higher Secondary School Mathilakam, Thrissur

2013

## PERSONAL DETAILS

Nationality : Indian

Passport No : R7347424

Date of Expiry : 13/12/2027

Place of Issue : Thrissur

Driver License : Holder of Valid **Indian** Driving License

## COMPUTER PROFICIENCY

SAP

Basic in Excel & MS Word

Outlook

CRM

## LANGUAGES

English

Full Professional Proficiency

Hindi

Full Professional Proficiency

Arabic

Basic user

Malayalam

Full Professional Proficiency