






ANANTHAKRISHNAN M

SALES EXECUTIVE

Contact Me

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-  akmayrk@gmail.com
-  Dubai, UAE

Personal Info

- Nationality : Indian
- Gender : Male
- Date of Birth : 13/06/1993

Key Skills

- Sales Strategy
- Consultative Selling
- Client Relationship
- Sales Expertise
- Marketing Initiatives
- Presentation Skills
- Team Collaboration
- Goals and Performance
- Effective Communication

Software Proficiency

- Ms Office**
Word | Excel

Language Known

- English
- Malayalam
- Hindi
- Tamil

Peassport Details

- Passport No. : X7198099
- Date of Expiry : 25/04/2033

Profile Summary

Results-oriented Sales Executive with over **2 years** of proven success in surpassing revenue targets and driving business growth. Adept at cultivating and managing client relationships through strategic communication and consultative selling. Possesses a keen understanding of market trends and a demonstrated ability to tailor solutions to meet client needs. Eager to contribute a dynamic sales acumen, proactive approach, and a collaborative mindset to a forward-thinking organization

Work Experience



Sales Executive

Apr 2021 - Jul 2023

Bhima Jewellers Attingal
Trivandrum, Kerala, India

Roles and Responsibilities

- Acquire in-depth knowledge of jewelry products, encompassing materials, gemstones, and craftsmanship.
- Assist customers in understanding the features and benefits of various jewelry items.
- Conduct sales consultations to identify customer preferences, needs, and budget constraints.
- Follow up with customers to ensure satisfaction and encourage repeat business.
- Educate customers on the quality, authenticity and value of different jewelry pieces.
- Gather and relay customer feedback to improve product offerings and customer experience.
- Ensure adherence to all industry regulations and ethical standards.

Education

Diploma in electronics

2016

Government Polytechnic College, Kerala, India

ITI Mechanic Radio & T V

2012

Govt ITI Attingal, Kerala, India

Higher Secondary

2010

State Board of Higher Secondary Education, Kerala, India

Declaration

I hereby declare that the above written particulars are true and correct to the best of my knowledge and belief.

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