



CAREER OBJECTIVE

To enhance my knowledge and capabilities by working in a dynamic organization that prides itself in giving substantial responsibility to new talent.

CONTACT

- Dubai, UAE
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PERSONAL PROFILE

- Date of birth: 13-05-1986
- Languages : English, Hindi
- Visa Status : Employment
- Passport No: C1597738
- Date Of issue: 14-09-2024
- Date of Expire: 13-09-2034
- Place of Issue: Dubai

DRIVING LICENSE

- License no: 4752348
- Issue Date: 01-08-2024
- Expiry Date: 01-08-2026
- Place of Issue: Dubai
- Model: Light Vehicle

TECHNICAL QUALIFICATION

Basic Knowledge in computer including MS Office

SAUDI DRIVING LICENSE

- License no: 2520322617

EDUCATION

- ITI
- SSLC

WORK EXPERIENCE

Job Title : Sales Man
Job Duration : 2024 – till work
Company : Marmum Dairy Farms LLC

Responsibilities: -

- Plan and develop merchandising strategies that balance customers' expectations and company's objectives
- Analyse sales figures, customers reactions and market trends to anticipate product needs and plan product ranges/stock
- Collaborate with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales

Job Title : Sales Man
Job Duration : 2021-2023
Company : Alsafi Danone company

Responsibilities: -

- Load food and beverage products onto the delivery truck
- Deliver to stores and other locations along your route
- Obtain proof of delivery
- Keep inventory and order additional products from the warehouse as necessary
- Ensure products are stocked and displayed well in each location
- Maintain customer relationship

Job Title : Sales Man
Job Duration : 2015-2020
Company : Almarai Saudi Arabia

Responsibilities: -

- Driving a van and selling products to customers.
- Delivering purchase orders and informing existing customers of new products.
- Increasing sales by promoting products and analyzing competitor behavior.
- Signing sales contracts, taking purchase orders, and collecting payments.
- Accounting for the safe and timeous delivery of purchased products.
- Maintaining sales and delivery records, as well as meeting sales targets.
- Liaising with other departments to ensure optimal customer services.
- Preventing damage to the delivery van and the company products being transported.
- Ensuring the cleanliness of the interior and the exterior of the van.
- Performing basic van maintenance tasks, such as checking tire pressure, and gas and oil levels

DECLARATION

I hereby that the information given above is true to the best of my knowledge belief.