



# ANSHAD ANSARI SHEEJA

Sales professional with 5 years Middle East experience  
-Currently in Dubai -Willing to relocate

## PROFILE

Extremely organized and efficient Sales Representative with 5 years of experience seeking a position in which to utilize my skills and natural sales abilities. Highly Knowledgeable about Food Sales Industry, F & B Management, Cash Collection, Client Management.



+97155 5836477



anshadansari8089@gmail.com



Al Barsha  
Dubai

## LANGUAGE

- English (R,W,S,L)
- Hindi (R,W,L)
- Malayalam (R,W,S,L)
- Tamil (R,W,S,L)
- Arabic (S,L)-Beginner

## PERSONAL INFO

DOB : 10 SEPTEMBER 1995

Marital Status: MARRIED

Nationality : Indian

Passport No : N 5743164

Driving License : Valid UAE D/L No 3

LICENSE NUMBER : 3808028

Visa Status : Visit Visa

## EXPERIENCE

### ▪ SALES REPRESENTATIVE

AL MARMUM DIARY-ABU DHABI

2020-2023

### ▪ SALES EXECUTIVE

JM FOOD STUFF LLC -DUBAI

2018-2020

### ▪ STORE IN CHARGE/COORDINATOR

AL BARAKAH DATES FACTORY LLC

2016-2018

## RESPONSIBILITIES MANAGED

- Researched and learner company products their nutrition benefits price ingredients etc. to be prepared for customer questions.
- Reconcile total daily sales with assigned sales manager and submit relevant invoices.
- Maintaining inventories.
- Experience in selling organic food items /chilled poultry or meat products/ cold beverages etc.
- Worked to achieve a certain number of sales on a monthly basis.
- Draft reports of product sales and revenue to present to company executives.
- Provided training to new hires/trainees
- Maintain business relationships with Food service accounts and handled distributor's.
- Customer service driven provided members with a high level of service through personality interaction and fulfilling the needs of members.
- Strategically sold the company's products and services through sales presentations and marketing initiatives.
- Reporting directly to the Manager.
- Awarded employee of the month more than 4 times.



## EDUCATION

- **HIGHER SECONDARY KERALA BOARD**
- **BACHELORS OF COMMERCE**  
**MG UNIVERSITY**  
**KERALA**



## SKILLS

- **Event planning, marketing and sales.**
- **Excellent communication skills,including**  
**written and public speaking**
- **Excellent in MS office**
- **Customer oriented**
- **Complaint Handling**
- **Sales Reporting**
- **Food and beverage pricing**

## REFERENCE

**Available upon request**