

# ANUP RADHAKRISHNAN

## SENIOR BUSINESS DEVELOPMENT MANAGER

### OBJECTIVE

Accomplished Assistant Branch Head with 14 years of expertise in customer service, consultative sales, and policy development for store effectiveness. Eager to contribute skills to an innovative organization valuing resourcefulness, seeking a role that leverages experience and offers professional growth.

### EXPERIENCE

#### UNIMONI (FORMERLY UAE EXCHANGE) • INDIA

(October 2009 – December 2023)

- ❖ **Haripad Branch (2009 – 2011):** Share Trading Executive.
- ❖ **Tiruvalla Regional Office (2011-2013):** Nodal Officer - Share Trading (RBDH).
- ❖ **Mavelikara Branch (2013-2023):** Product Head - Forex, later transitioned to Assistant Branch Head.

### JOB DESCRIPTION

- Branch Operations Management
- Staff Management
- Financial Operations
- Forex Department Leadership
- Customer Transactions
- Money Remittance
- Business Development
- Customer Satisfaction
- Employee Engagement

### SKILLS

- Administration and Communication
- Team Collaboration
- Language Proficiency
- Professionalism and Work Ethic
- Personal Attributes
- Self-Motivation



### CONTACT

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Al Nahda, Sharjah, UAE



### EDUCATION

#### ALBEDO SCHOOL OF BUSINESS MANAGEMENT

MBA, Finance and HR [2013-2015]

Bachelor Program in Commerce, Computer Application [2010-2013]

#### KERALA UNIVERSITY

B. Com [2006-2009]

### LANGUAGES

ENGLISH, HINDI, MALAYALAM