



Anuj Singh

Sales & Customer Services

Contact

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Profile

Organized, dedicated, and ambitious budding professional with excellent attention to detail and a thirst for learning interested to work in your organization. Over 2 years of work experience in customer handling and sales as a team leader in India.

Experience

April 2020 – July 2022

Wave Mall, Lucknow

Serve customers by selling products and meeting customer needs.
Services existing accounts obtain orders and establish new accounts by planning and organizing a daily work schedule to call on existing or potential sales outlets and other trade factors.
Monitor competition by gathering current marketplace information on pricing products new products delivery schedules and merchandising techniques.
Adjust the content of the sales presentation by studying the type of sales outlet or trade factor.
Focuses sales efforts by studying the existing and potential volume of deals.
Submits orders by referring to price lists and product literature.

Education

July 2023

Avadh University, Ayodhya IN
Bachelor of art in English Literature

June 2018

Board of High School and Intermediate Education, U.P
Senior Secondary School

June 2016

Board of High School and Intermediate Education, U.P
Secondary School

Key skills and characteristics

- Critical thinking
- Handling pressure
- Leadership
- Problem-Solving
- Microsoft Office Suite
- 35 wpm typing speed
- Adaptability
- Email management
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