

ARSLAN AHMED STORE SUPERVSIOR

5 YEARS OF EXPERIENCE IN RETAILING, RETAIL DATA ANALYSIS, STORE MANAGEMENT, BUSINESS DEVELOPMENT, TEAM MANAGEMENT AND CUSTOMER RELATIONSHIP MANAGEMENT, LASTLY ASSOCIATED WITH LULU AS A STORE SUPERVISOR. ABILITIES IN HANDLING ALL STORE RETAIL OPERATIONS DETAILED MARKET ANALYSIS, EVENT LAUNCHING AND VISUAL MERCHANDISING. SKILLS IN ADMINISTERING RETAIL STORE WITH INVOLVEMENT IN SALES AND BUSINESS TARGETS, AN EFFECTIVE COMMUNICATOR WITH GOOD PRESENTATION SKILLS

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RELEVANT SKILLS

- Business Development
- Fluent in Arabic
- Sales Cycle Management
- People Management
- Strong Negotiations
- Sales Forecasting
- Time Management
- MS Office Suites
- Cash Register-POS
- Sales coaching technique's
- Store inventory management

WORK EXPERIENCE

Supervisor (Clothing & Department store) LULU Group Saudi arabia .

December 2017 to December 2022

- Train store associate on all aspects of their jobs, including all aspects
- Maintain proper inventory control, facilitate inventory.
- Maintaining Company store policies, procedures, and guidelines.
- Creating weekly schedule for store associates to achieve optimum customer service levels and delegate store tasks.
- Coached and motivated individuals to maximize performance.
- Effectively trained staff on company's selling culture.
- Quickly facilitated weekly merchandize floor moves to advertise
- New promotions and products.
- Making easy preparation for stock take timings.
- Store SOP checklist every day.
- Staff grooming and punctuality checking.
- Supervising and supporting on the new store openings and renovations within the region.

Senior salesman

Modern Shopping Mall (sargodha) January 2013 to August 2017

- Ensure high levels of consumer satisfaction by providing superior sales service
- Maintain presentable and in-stock condition of assigned sections of the store
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- Cross-sell merchandise and services
- Assist with physical inventory counts & Monitor loss and prevention activities.

EDUCATION HISTORY

Punjab Group of colleges (Sargodha) 2010-2012 I.COM

AREA OF EXPERTISE

- Data analysis
- Loss prevention
- New store opening
- Operating standard's
- Visual merchandising
- Store operations
- Merchandising
- Event launch

PERSONAL DETAILS

Marital Status: Married

DOB:18/12/1993

Passport no: QQ1169742 Visa Status: Visit Visa Nationality: Pakistan

SOFTWARE PROFICIENCY

- MS OFFICE
- POS SYSTEM

LANGUAGES KNOWN

- English
- Hindi
- Urdu
- Arabic

I hereby declare that all the particulars given above are true to the best of my knowledge and belief.