



# ARUN S

## SALES EXECUTIVE

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☎ 0588476929

📍 Sharjah, Uae

### Profile

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Motivated sales professional with three years of quality assurance experience seeking to leverage product knowledge and extensive communication skills to maintain client relationships and exceed sales goals to drive revenue.

### Professional Experience

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#### **SENIOR SALES EXECUTIVE, Sangeeth Electronics**

2020 – 2023

Adoor, India

- Speak with customers to understand their needs and resolve any issues
- Interact regularly with customers to understand their needs and recommend the right products and services
- Meet or surpass sales quota expectations
- Represent the brand in a professional manner that results in repeat business and a positive customer experience

#### **LIC AGENT, LIC OF INDIA**

2019 – 2023

Adoor, India

- Seeking out new clients.
- Offering clients financial analysis or advice on the ways in which they can minimize risk.
- Expand customer base.
- Provide good customer service to maintain and retain clients.
- Analyze client's current portfolios and make recommendations.
- Specialize in selling policies that pay beneficiaries when a policyholder dies.

#### **FINANCE EXECUTIVE, Maruti Suzuki**

2019

Kochi, India

- Maintain records of sales executives, team leaders.
- Managing emails, tasks, deadlines for senior executives.
- Sending daily, weekly, monthly reports to team leader.
- Assisting customers to avail loans.

### Education

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#### **MBA-MARKETING, New Horizon College of Engineering**

2016 – 2018

Bangalore, India

#### **BACHELOR OF BUSINESS ADMINISTRATION, Sas Sndp Yogam College**

2012 – 2015

Konni, India

#### **PLUS TWO- COMPUTER SCIENCE, Ihrd**

2012

Adoor, India

#### **SSLC, Kendriya Vidyalaya**

2010

Adoor, India

## Internship

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**Digital Marketing,** *Socialpulsar (Infopark kochi)*

2021

## Projects

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**Effectiveness of Advertising in KEL**

2018

## Skills

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|------------------|-----------|-----------------------|-----------|
| Active listening | ● ● ● ● ● | Communication         | ● ● ● ● ● |
| Problem solving  | ● ● ● ● ● | Relationship Building | ● ● ● ● ● |
| Curiosity        | ● ● ● ● ● | Time Management       | ● ● ● ● ● |

## Computer Skills

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**Ms Excel**

**Ms Word**

## Languages

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- English
- Malayalam
- Tamil
- Hindi

## Declaration

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I hereby declare that the details furnished above are true and correct.

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**Arun S**