

FMCG Merchandiser

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Abu Dhabi.

ABOUT ME

More than 7 years of experience in Retail Sales.

FMCG Sector

PERSONAL DETAILS

Date of Birth:26th Dec 1987 Sex: Male Nationality: India Marital Status: Married Visa Status: Visit

OTHER DETAILS

Languages known.

English Hindi Malayalam

EXPERIENCE

July 2012- Dec 2019 ADMIRALS TRADING LLC

Senior Merchandiser

- Tremendous merchandising experiences infresh, frozen and dry foods category.
- Energetic and self-motivated with a high degree of commitment to the assigned job.
- Handling major hypermarkets and supermarkets channels (A, B & C class) – Carrefour, Lulu, Abu Dhabi Coop Spinneys, Choithrams, Al Maya etc.
- Excellent knowledge about each channels strategy and applying it for the benefits of the company.
- Responsible for primary and secondary display.
- Implied cross merchandising for the growth of each brand.
- > Trained many newcomers.
- Heeding on different activities like store promotion, regular items with extra spacedisplay to achieve the target.
- Evaluate all sales related activities likepromotion sales, regular sales etc.
- Submitting daily, weekly and monthly reports totop management with different aspects.
- > Control on merchandising.
- Maintain the daily stock requirements for alloutlets.
- > Ensure sales promotions in respective areas for every month.

Fresh, Chilled & Frozen

- Admirals Poultry, Senora, Karan Beef, Omega Sea Foods, Ranger's Valley, Admirals Olives
- Admirals Pizza, Boylans, Freshly Frozen Foods, Masaaq Al Emarat, Juicies, Pieman's
- <u>Dry Foods</u>
 - Mother Earth, Alagha Olive Oil, Azizaa Basmati Rice, Sava, De Siam, Enso, Jack Links Dry Beef, Bunalun Organic, Nongshim Korean Noodles, Tom's Farm Nuts, Royal Foods, Movenpick Coffee, Anglo Beef, Balocco, Kambly, Kent, Hazerbaba, Belgian, Steenland, VartaBattery, Filetti Detergent.

EDUCATION

Diploma in Graphic Design

Cyber Computers, Punalur, Kerala

DECLARATION

I, hereby declare that the above given information are true and correct to the best of my knowledge.

ARUN DAS