

ASHIK SALAM



CONTACT

Dubai - UAE

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PERSONAL DETAILS

Date of Birth : 25/07/2002

Gender : Male

Marital Status : Single

Nationality : Indian

Passport No : T6669818

Visa Status : Employment

DRIVING LICENSE DETAILS

License No : 4888013

Permit : Light Vehicle

Issue Date : 09/12/2024

Expiry Date : 09/12/2026

Place of Issue : Dubai

SKILLS

- Communication Skills
- Product Knowledge
- Customer Service
- Persuasion & Influence
- Time Management
- Relationship Building
- Problem-Solving
- Adaptability
- Goal-Oriented
- Teamwork

LANGUAGES KNOWN

- English
- Hindi
- Malayalam
- Tamil

CAREER OBJECTIVE

Dynamic and results-driven Salesman with a proven track record of exceeding sales targets and building strong customer relationships. Eager to leverage my excellent communication, negotiation, and problem-solving skills to contribute to a team-oriented sales environment. Passionate about delivering exceptional customer service while achieving company goals. Seeking a challenging role where I can apply my expertise in product knowledge, market analysis, and sales strategies to drive business growth and expand customer base.

WORK EXPERIENCE

- **Company** : SHAMS AL MADINA HYPERMARKET L.L.C
- **Position** : SALESMAN & CASHIER
- **Duration** : 20-FEB-2024 to TILL DATE
- **Location** : DUBAI, UAE

- **Company** : KURISHINGAL AUTO SPARES
- **Position** : SALESMAN
- **Duration** : 01 YEAR
- **Location** : KERALA, INDIA

JOB RESPONSIBILITIES

- ✚ Researching potential clients and generating new business leads.
- ✚ Approaching customers and initiating conversations to identify their needs.
- ✚ Presenting and demonstrating products or services to customers in a compelling manner.
- ✚ Using persuasive communication techniques to highlight the value of the product or service.
- ✚ Offering personalized solutions to customers' problems and guiding them through the decision-making process
- ✚ Building and maintaining long-term relationships with customers to encourage repeat business.
- ✚ Achieving and surpassing monthly, quarterly, and annual sales targets.

EDUCATION

- ❖ **Higher Secondary School Certificate**
- ❖ **Auto Mobile Engineering**

DECLARATION

I hereby declare that the above information is true and correct according to the best of my knowledge & My Experience. If selected I assure that I would perform to the best of my abilities, early awaiting a Positive response.

ASHIK SALAM