

# ASHWIN SASIDHARAN

## SALES MANEGER

### SUMMARY

"Motivated and adaptable sales professional with a strong background in real estate and business administration. Skilled in communication, negotiation, and market research, with certifications in Real Estate Brokerage and Sustainable Development. Experienced in building client relationships and delivering tailored solutions. Holds an MSc in International Business and Management, with a focus on strategic sales and client management. Completed an internship in the real estate sector."

### WORK EXPERIENCE

Skylight Real Estate Broker LLC DUBAI, UAE

INTERNSHIP REAL ESTATE TRAINEE

2024-2025

- Shadowed senior brokers to understand the Dubai real estate market and industry best practices.
- Assisted in preparing client presentations and marketing materials for property listings.
- Conducted market research to identify trends and potential investment opportunities.
- Managed office operations, documentation, and client communications.
- Provided administrative support, ensuring efficient workflow and organization.
- Assisted in data entry, scheduling, and coordination of business activities.

### SKILLS

- |                           |                                      |
|---------------------------|--------------------------------------|
| • Negotiation             | • Strategic Planning                 |
| • Public Relations        | • Market Insights                    |
| • Teamwork                | • Budget Management                  |
| • Time Management         | • Market Research                    |
| • Leadership              | • Brand Consistency                  |
| • Effective Communication | • Target Achievement                 |
| • Critical Thinking       | • Networking & Relationship Building |
| • Project Management      | • Product Knowledge & Presentation   |
|                           | • Upselling & Cross-Selling          |

### CERTIFICATIONS

- Executive Certificate in Sustainable Real Estate Development. IEREI, UNIVERSITY OF DENVER
- Executive Certificate in Real Estate Finance and Investments. *IEREI, UNIVERSITY OF DENVER*
- Offplan Sales - The Risks, Rules and Due Diligence. IERE
- Lead Generation Masterclass. IEREI
- TÜV SÜD certificate program in Hospital Administration 2021
- TÜV SÜD Certificate Course In Warehouse And Procurement Management 2023
- JAINEX:- Certificate of Achievement  
Warehouse And Procurement Management 2023



### CONTACT

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### EDUCATION

MSc In International Business and Management .  
De Montfort University Dubai

2024- 2025

Bachelor Of Business Administration  
Annamali University. India

2020-2023

### LANGUAGES

- English (Fluent)
- Malayalam (Fluent)
- Tamil (Basics)
- Telugu (Basics)
- Hindi (Intermediate)